

CVRx[®]

June 2026

NASDAQ: CVRX



CVRx
Outsmart the heart

Disclaimer

Cautionary Note Regarding Forward-Looking Statements

This presentation by CVRx, Inc. (the “Company”) contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical facts are forward-looking statements, including statements regarding our future financial performance (including, specifically, our 2026 expected operating and financial results), our anticipated growth strategies, anticipated trends in our industry, our business prospects and our opportunities. In some cases, you can identify forward-looking statements by terms such as “may,” “will,” “should,” “expect,” “plan,” “anticipate,” “could,” “outlook,” “guidance,” “intend,” “target,” “project,” “contemplate,” “believe,” “estimate,” “predict,” “potential” or “continue” or the negative of these terms or other similar expressions, although not all forward-looking statements contain these words.

The forward-looking statements in this presentation are only predictions and are based largely on our current expectations and projections about future events and financial trends that we believe may affect our business, financial condition, and results of operations. These forward-looking statements speak only as of the date of this presentation and are subject to a number of known and unknown risks, uncertainties and assumptions, including, but not limited to, our history of significant losses, which we expect to continue; our limited history operating as a commercial company and our dependence on a single product, Barostim; our limited commercial sales experience marketing and selling Barostim; our ability to continue demonstrating to physicians and patients the merits of our Barostim; any failure by third-party payors to provide adequate coverage and reimbursement for the use of Barostim; our competitors’ success in developing and marketing products that are safer, more effective, less costly, easier to use or otherwise more attractive than Barostim; any failure to receive access to hospitals; our dependence upon third-party manufacturers and suppliers, and in some cases a limited number of suppliers; a pandemic, epidemic or outbreak of an infectious disease in the U.S. or worldwide; the constant growth and development of technology, including artificial intelligence; product liability claims; future lawsuits to protect or enforce our intellectual property, which could be expensive, time consuming and ultimately unsuccessful; any failure to retain our key executives or recruit and hire new employees; impacts on adoption and regulatory approvals resulting from additional long-term clinical data about our product, including those resulting from the BENEFIT-HF clinical trial; and other important factors that could cause actual results, performance or achievements to differ materially from those that are found in “Part I, Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2025, as such factors may be updated from time to time in our other filings with the Securities and Exchange Commission. Except as required by applicable law, we do not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

Market & Industry Data

This presentation includes market and industry data and forecasts that the Company has developed from independent research reports, publicly available information, various industry publications, other published industry sources or the Company’s internal data and estimates. Independent research reports, industry publications and other published industry sources generally indicate that the information contained therein was obtained from sources believed to be reliable, but do not guarantee the accuracy and completeness of such information. Although the Company believes that the publications and reports are reliable, the Company has not independently verified the data and makes no representation or warranty with respect to the accuracy of such information.

Company overview



World's first autonomic neuromodulation therapy to improve heart failure symptoms

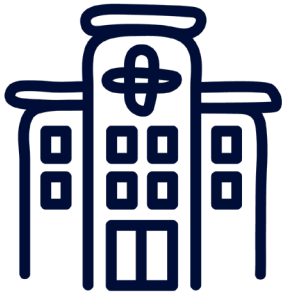
\$10.5B prevalence-based market opportunity with significant adjacent markets

Well-defined patient population with limited treatment options

Highly differentiated therapy with a compelling safety profile and high response rate

Focused plan to drive Barostim therapy to standard of care

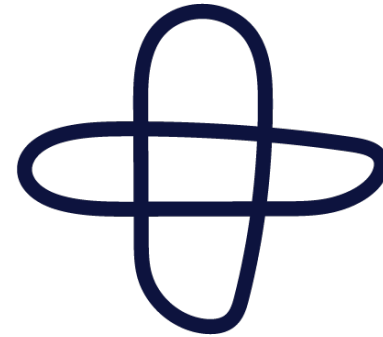
Heart failure (HF) is a burdensome, life-limiting disease affecting nearly 6.7M adults living in the U.S.¹



>1.1M hospital discharges¹



>1.3M emergency room visits¹



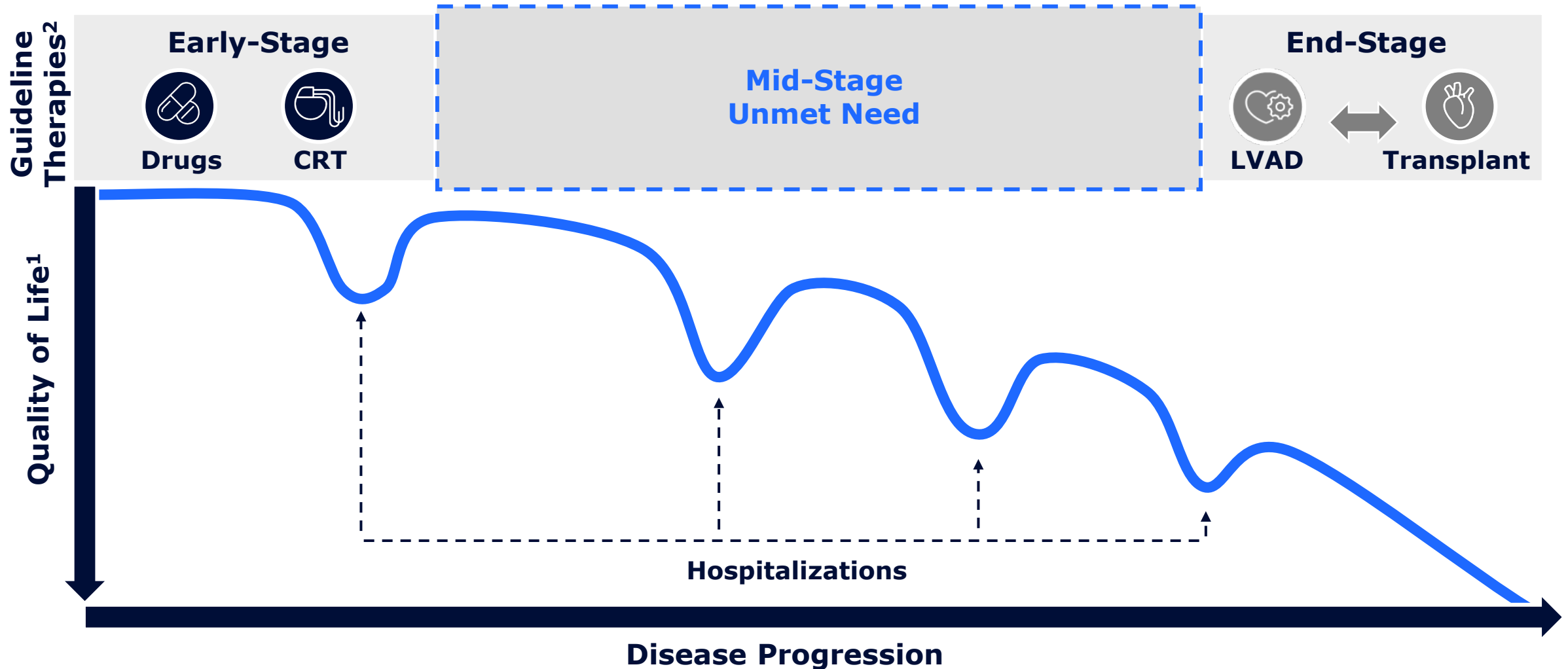
>8M physician office visits¹



Annual costs expected to reach \$70B by 2030²

All figures are annual estimates for the U.S.

HF is characterized by a progressive decline in quality of life (QoL) and increasingly frequent hospitalizations



Pharmaceutical “quad therapy” has been shown to improve HF survival 1-6 years when taken compliantly and at optimal doses...



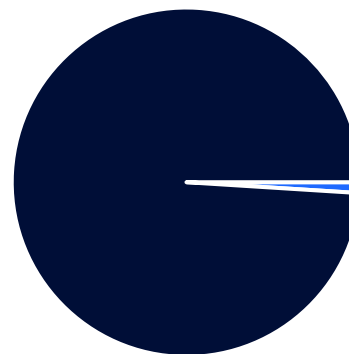
2022 AHA/ACC/HFSA HF Guidelines¹⁻³

ARNI	B-Blockers
MRA	SGLT2i

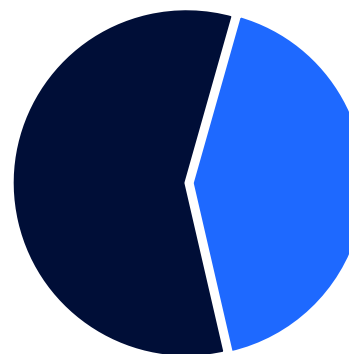


1.4-6.3 years

Estimated aggregate mortality benefit of comprehensive quadruple therapy in HFrEF¹



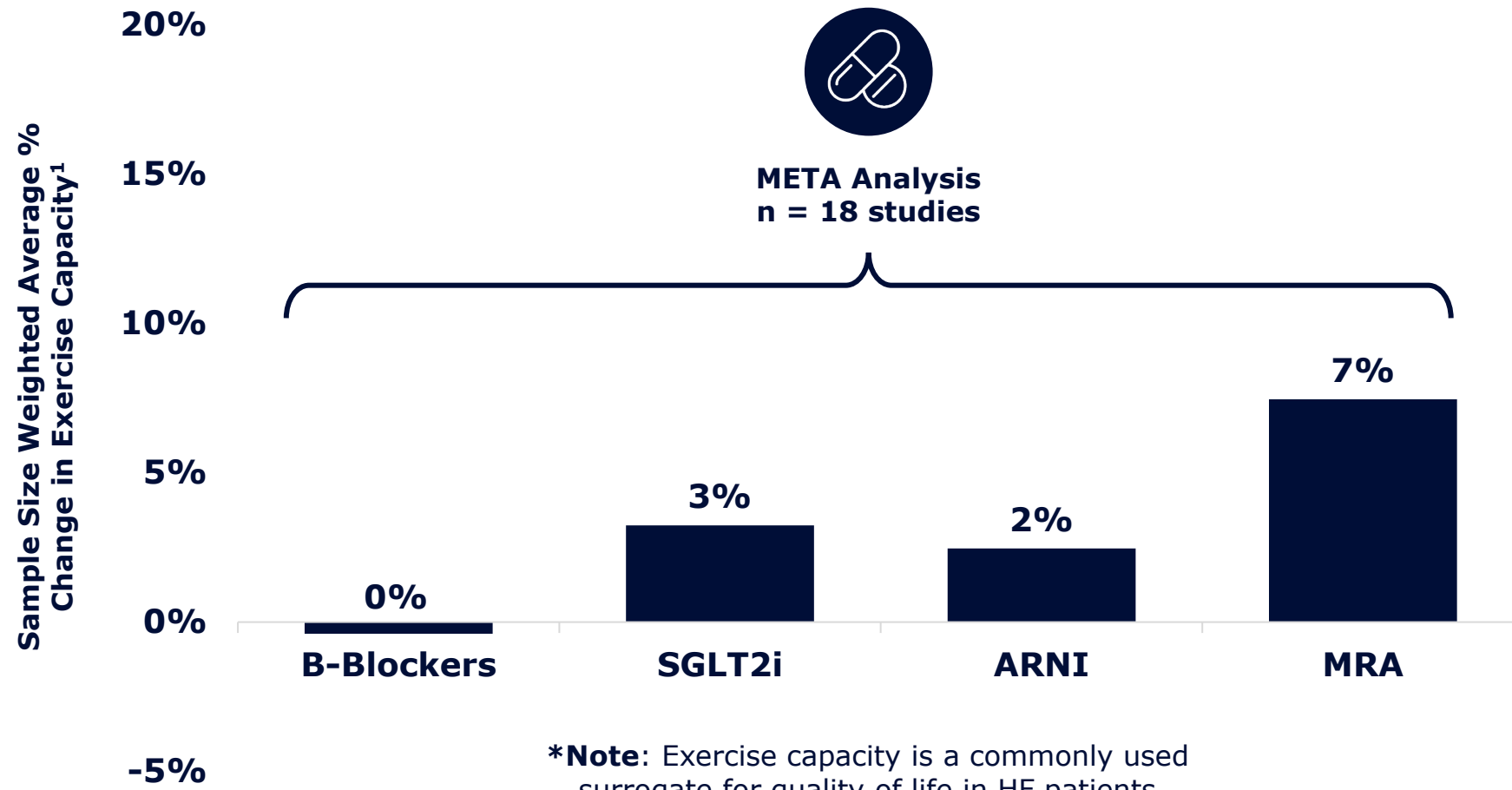
Only 1% reach optimal dose for quad therapy⁴



>40% discontinue quad therapy within the first year⁵

1. Heidenreich PA, et al. 2022 AHA/ACC/HFSA Guideline for the Management of Heart Failure. Circulation 2022. 2. Vaduganathan M, et al. Estimating lifetime benefits of comprehensive disease-modifying pharmacological therapies in patients with heart failure with reduced ejection fraction: a comparative analysis of three randomised controlled trials. Lancet Vol 396, Issue 10244, P121-128, July 11, 2020. 3. Rahamim E, et al. Contemporary Pillars of Heart Failure with Reduced Ejection Fraction Medical Therapy. J. Clin. Med. 2021, 10, 4409. 4. Greene S et al, Medical Therapy for Heart Failure With Reduced Ejection Fraction: The CHAMP-HF Registry, J Am Coll Cardiol. 2018; 72:351-366. 5. Savarese G et al, Heart Failure Drug Treatment—Inertia, Titration, and Discontinuation: A Multinational Observational Study (EVOLUTION HF), J Am Coll Cardiol HF. 2023; 11:1-14.

...but has been shown to have minimal impact on QoL as measured by exercise capacity*



The limitations of pharmacologic therapy leave the majority of HF patients suffering from significantly diminished QoL

Patient quality of life impact



66%
have mobility
problems¹



68%
report pain or
discomfort¹

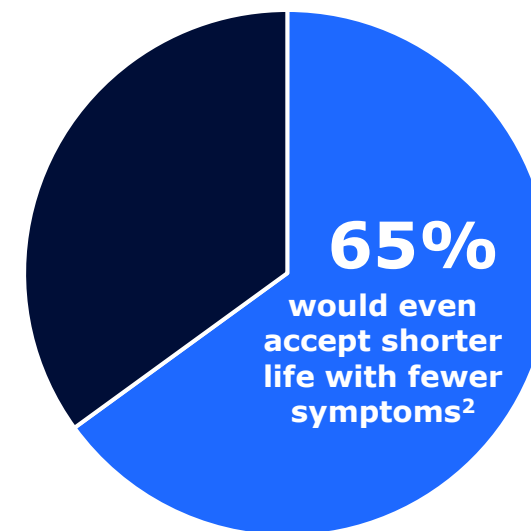


76%
find activities of daily
living to be difficult¹

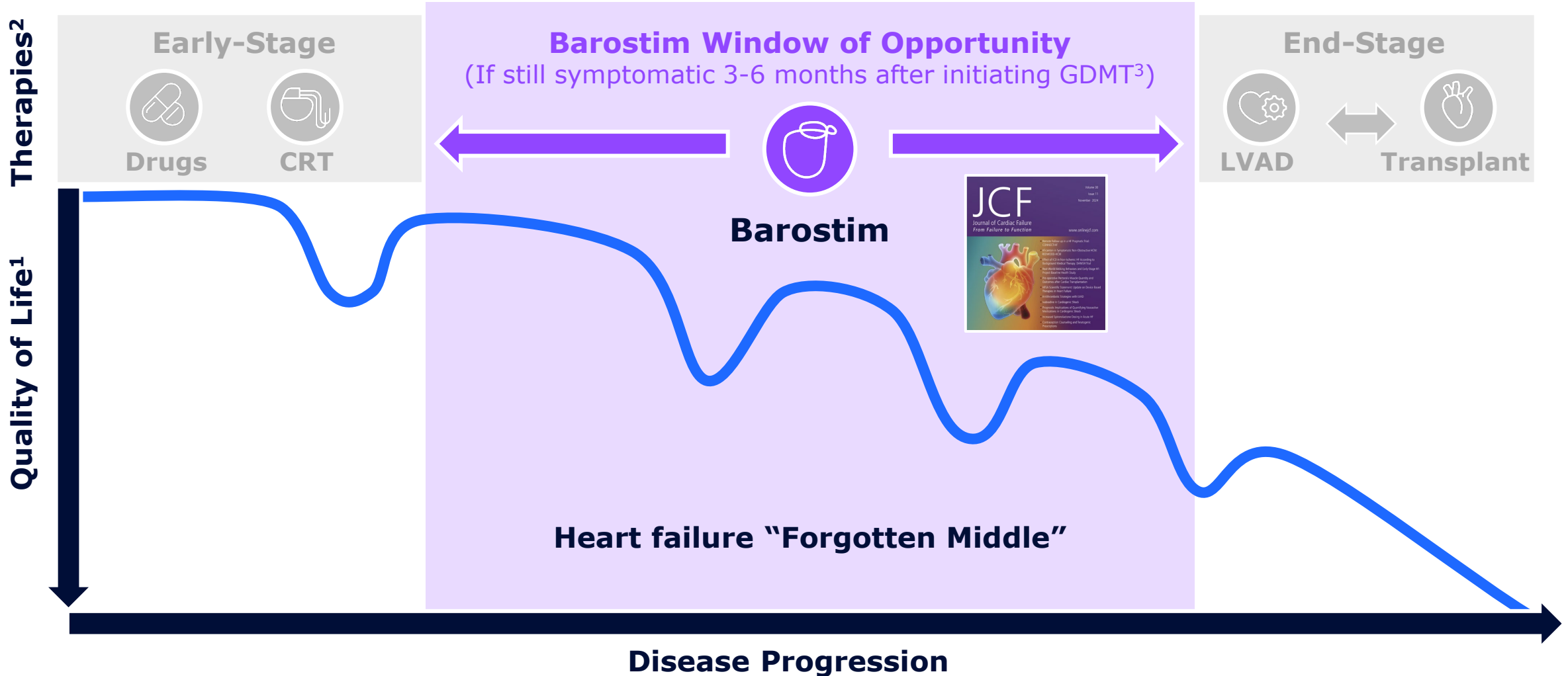


50%
have anxiety or
depression¹

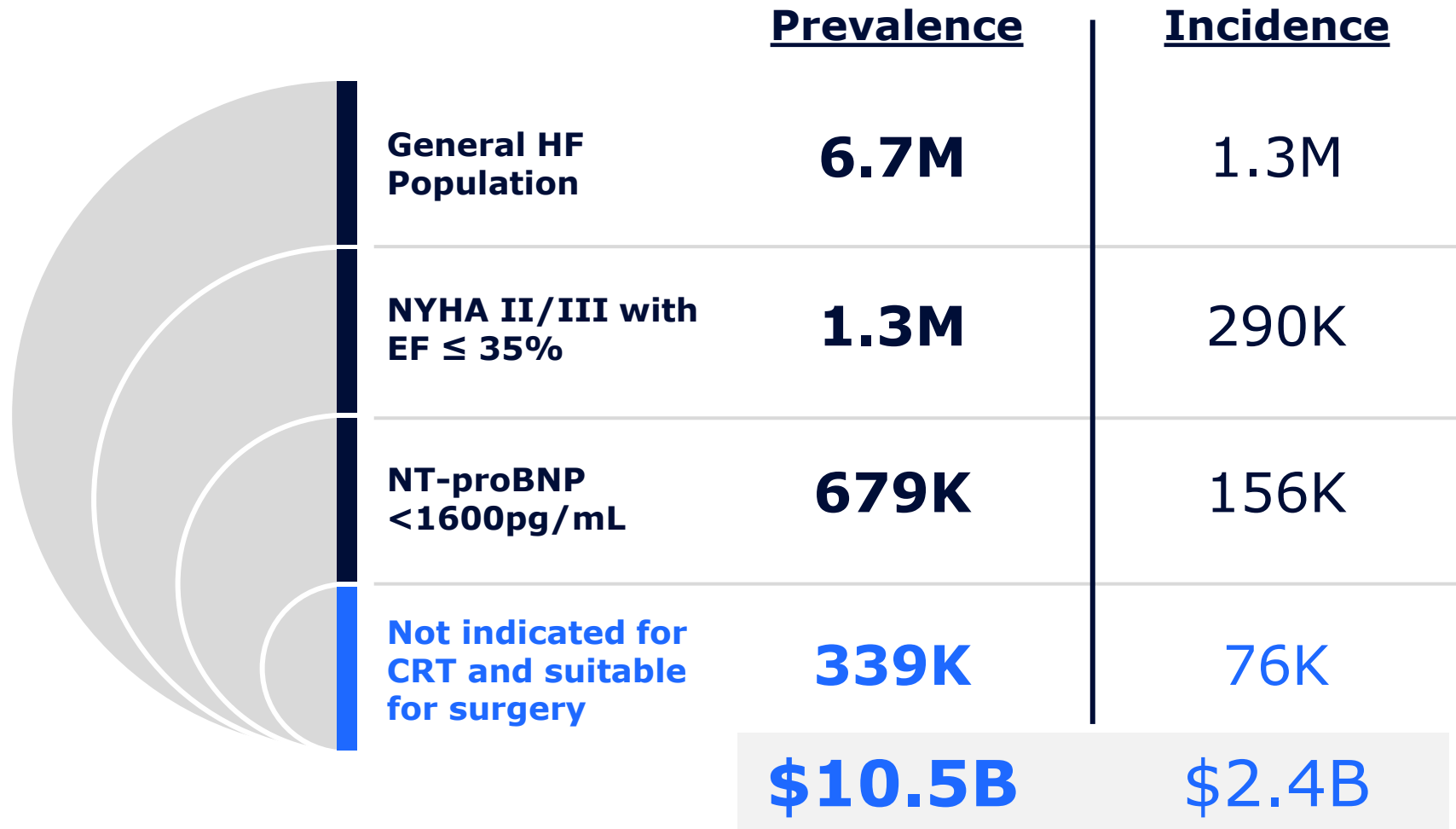
Majority of patients value symptom improvement over longevity



Barostim addresses this significant unmet need in the HF treatment continuum



We are less than 1% penetrated into a \$10.5B U.S. net addressable market for Barostim*

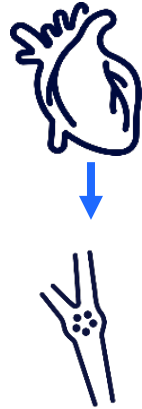


(Assumes \$31K ASP)

Barostim Therapy



Barostim targets the neurohormonal pathways responsible for HF progression



1

Weakened heart & heart failure symptoms

↓ Cardiac Output

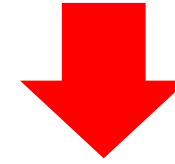
2

Reduced stretch sensed by baroreceptors

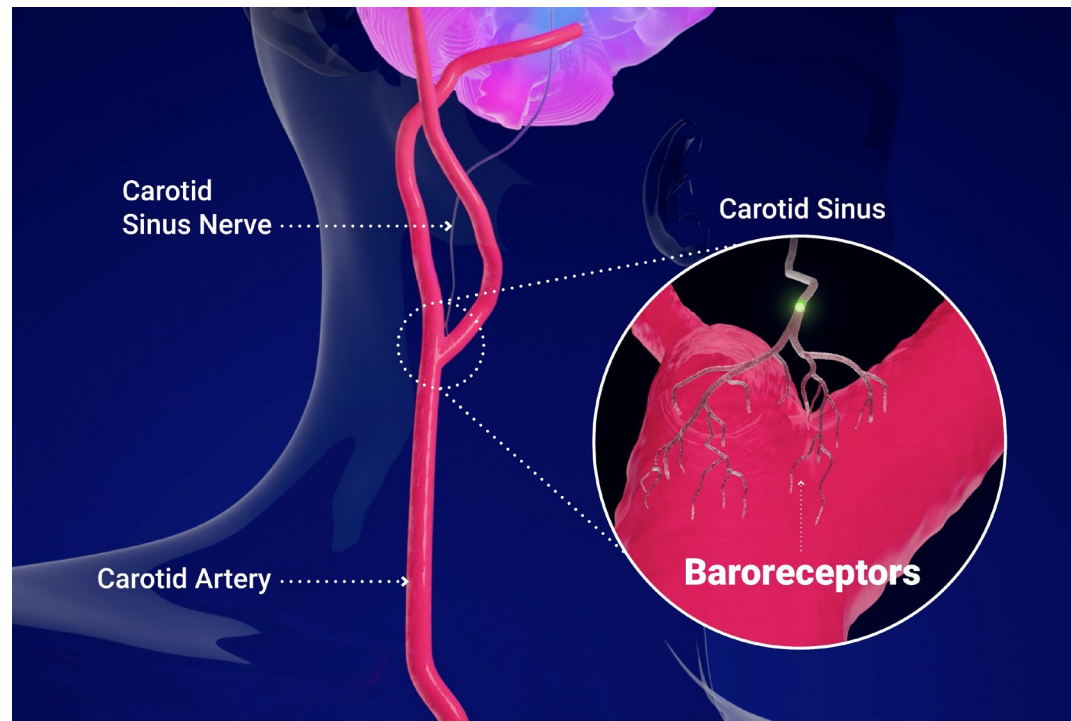
↓ Baroreceptor Signaling

2

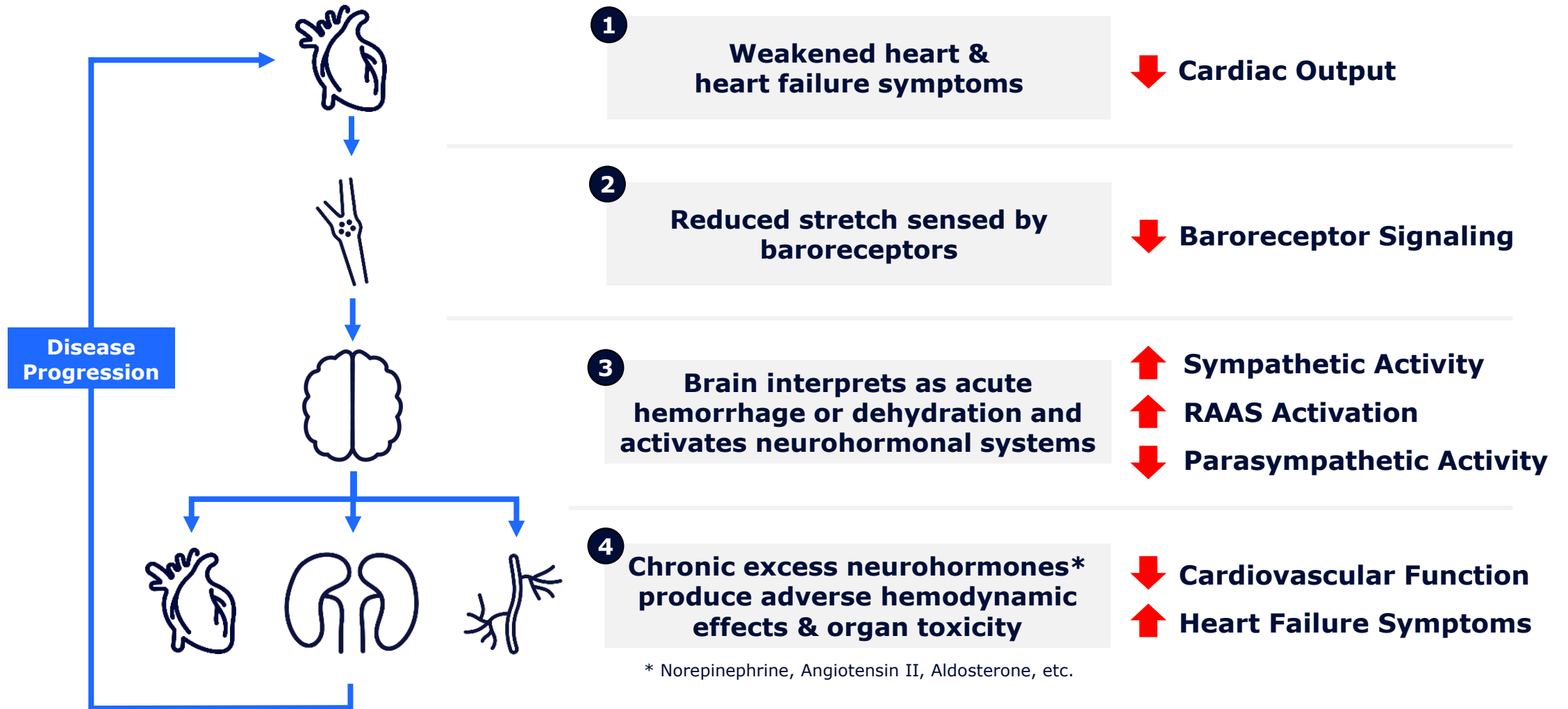
Reduced stretch sensed by baroreceptors



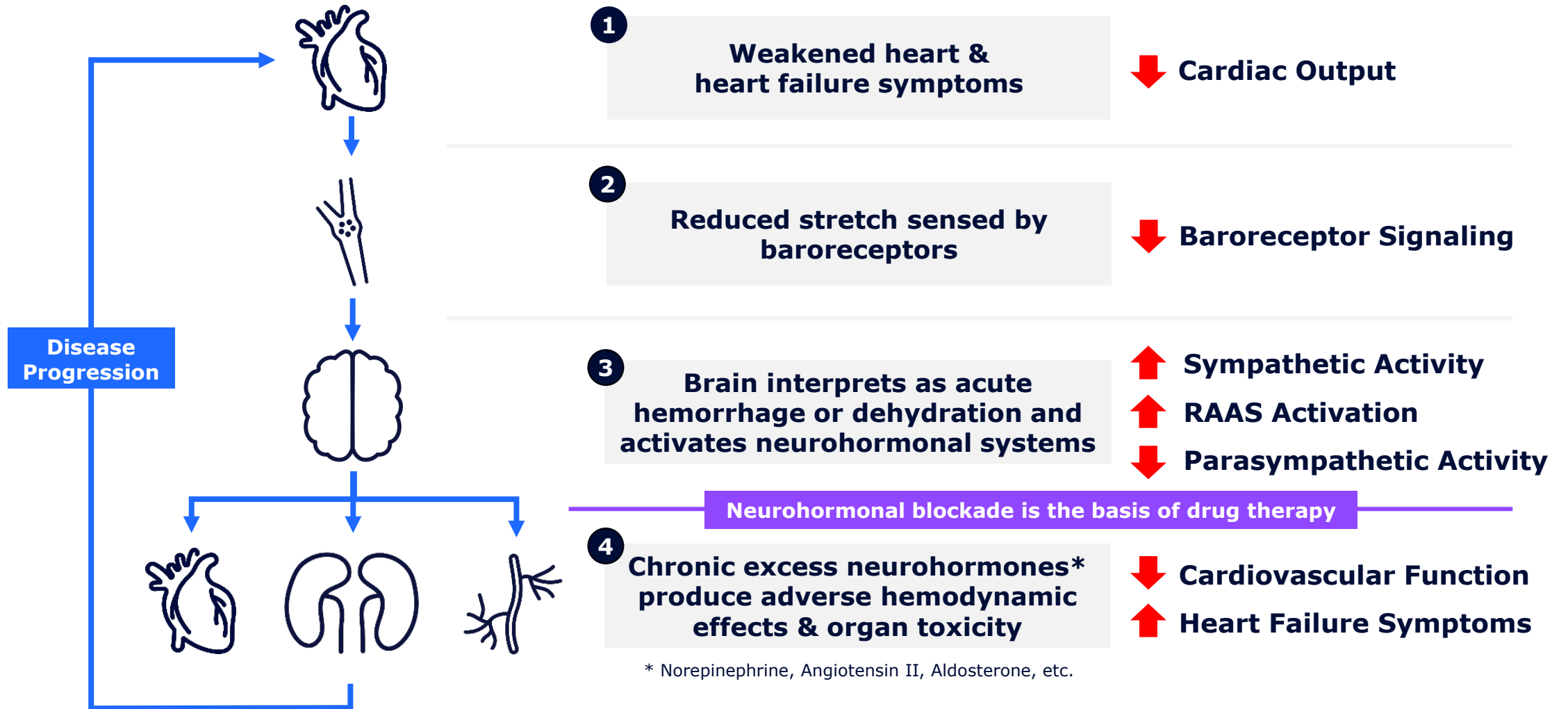
- Stretch receptors that continuously monitor **blood volume and pressure**
- Information is electrically signaled to the brain



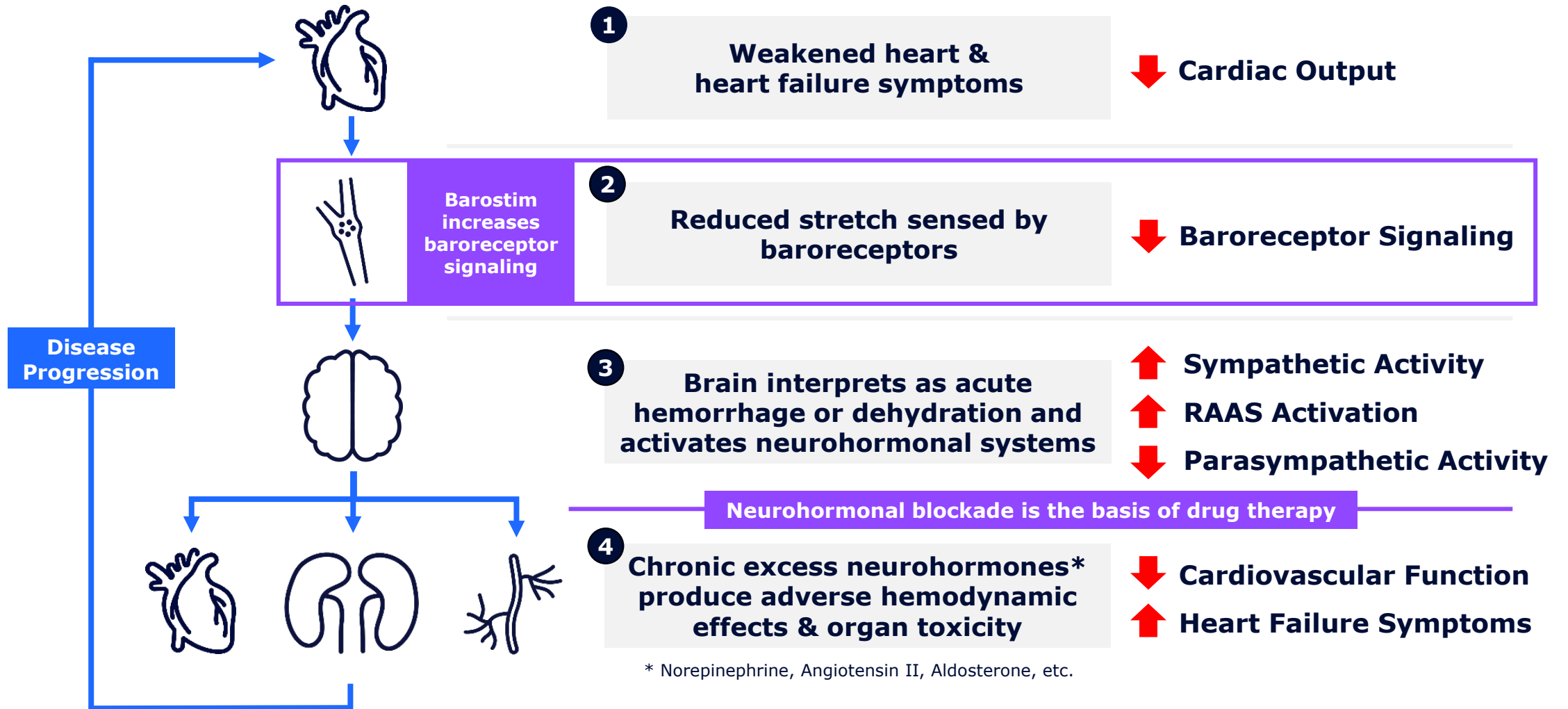
Barostim targets the neurohormonal pathways responsible for HF progression



Drug therapies work by blocking specific excess neurohormones



Barostim complements drug therapy by acting upstream to restore baroreceptor signaling



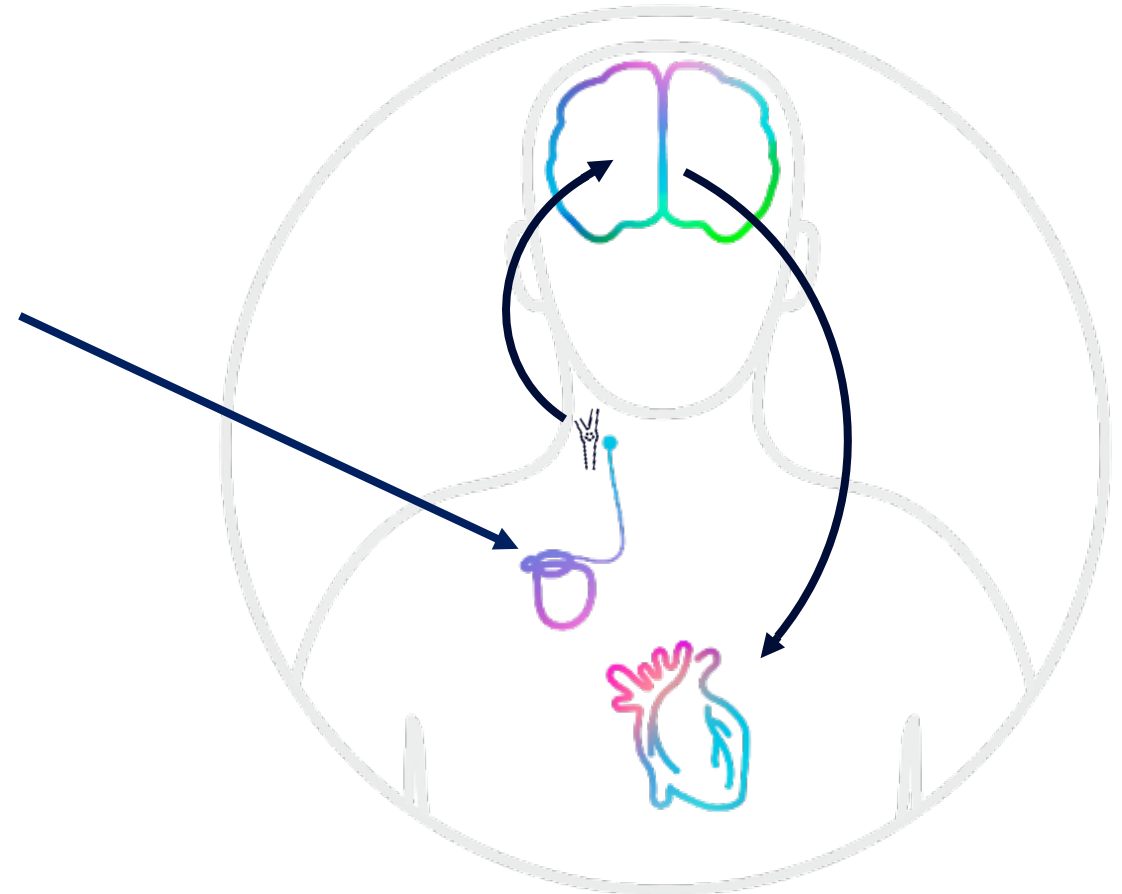
The Barostim system is comprised of a Carotid Sinus Lead and an Implantable Pulse Generator with a 5-6 year battery life



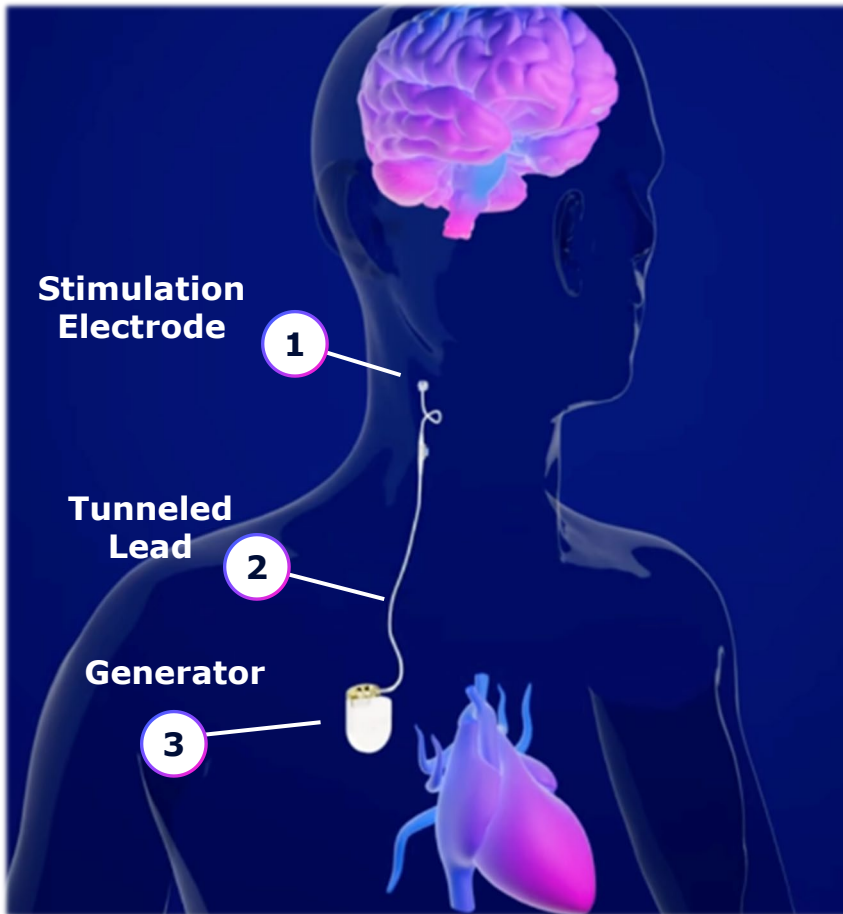
Implantable Pulse Generator (IPG) & Carotid Sinus Lead



Wireless Programmer



Barostim is implanted in a ~60-min procedure, with 97% freedom from major complications*



- **Implanted on either an inpatient or outpatient basis**
- **Requires a small incision in both the neck and chest**
- **Entirely extravascular, with no leads in the heart or vasculature**

***Note:** Freedom from major complications is measured using Major Adverse Neurological and Cardiovascular Events (MANCE), which includes all events that occur within 6 months of implant

The BeAT-HF trial showed Barostim is an effective, predictable, and durable therapy to improve QoL for HF patients, despite confounding factors related to enrolling a clinical trial during COVID-19



**Exercise
Capacity**



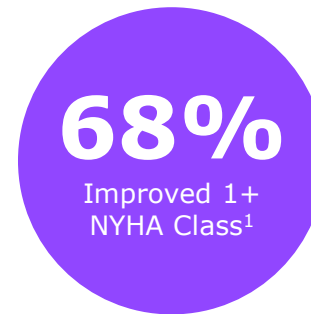
**Quality
of Life**



**Functional
Status**



**High
Response Rate**



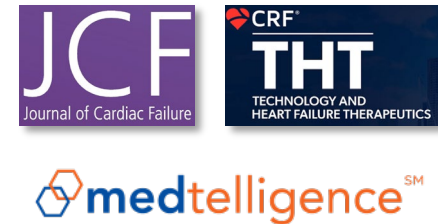
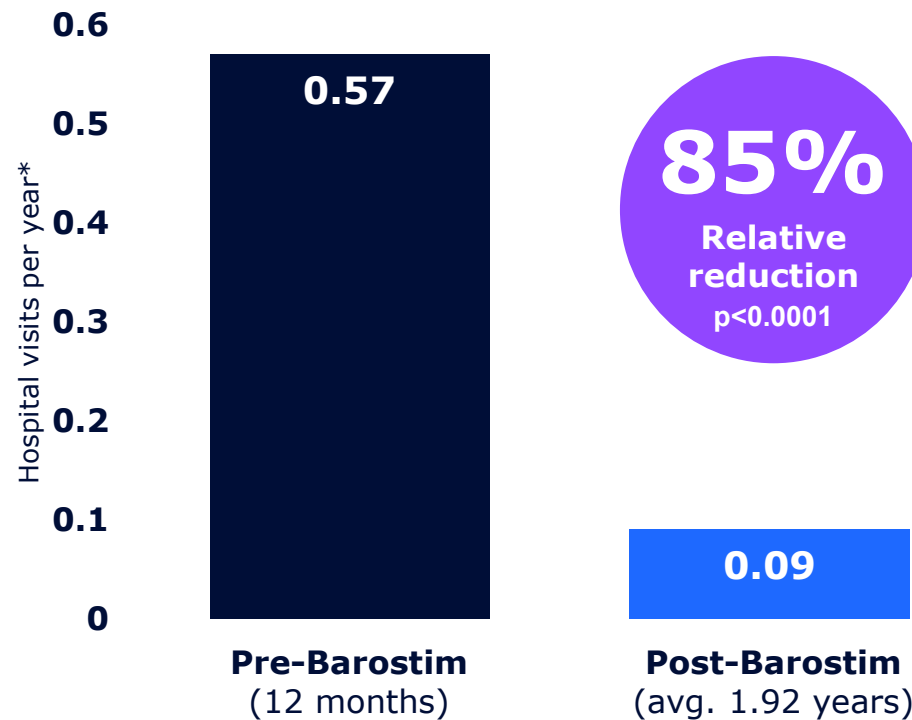
The BeAT-HF trial also showed a positive signal in reducing all-cause death, LVAD and transplant



Note: Not a powered endpoint

Additional real-world evidence published since BeAT-HF demonstrated significant reduction in hospitalization visits pre- vs post-implant

Premier Healthcare Database¹ (Post-COVID-19^{**}) N = 306



We are exploring the use of Real-World Evidence (RWE) datasets to expand our label and indication, based on recent FDA directives

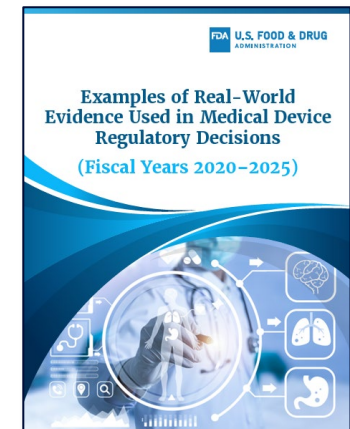
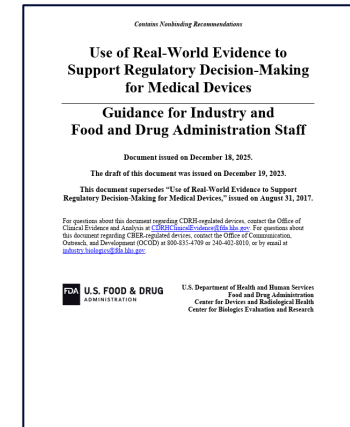
In 2025 FDA published guidance on the acceptability of RWE data for indication and labeling expansion¹

In 2026 FDA published further guidance and examples of successful use of this new pathway²

RWE data can be used for indication and label expansion, not for de novo approvals

Proposed RWE protocols and methods must be negotiated with FDA in advance, similar to a prospective RCT protocol

Data must be high quality, longitudinal in nature, and contain clear device information



Our go-to-market strategy is focused on driving Barostim to become Standard of Care for HFrEF

Three Key Strategies

1

Improve salesforce productivity

2

Drive deep adoption in targeted centers

3

Address the barriers to adoption

1

We are complementing our sales transformation by adding an increasing number of HF APPs and RNs to our field organization

At a national level, we are adding APPs with deep HF experience to facilitate and accelerate our program building efforts

At a local level, we are adding APPs and RNs with industry experience as Territory Managers

We are strengthening our field clinical support team with APPs and RNs in first-time industry roles

2

An aligned stakeholder network and defined Barostim workflow facilitates consistent utilization and deep adoption

Clinical Champion(s)  Administrative Champion(s) 

Establish Barostim Evaluation & Care Delivery Workflows

Referrers

Identify



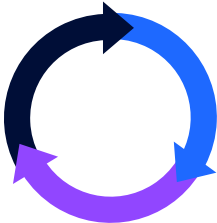
Prescribers

Evaluate & Order



Surgeons

Implant



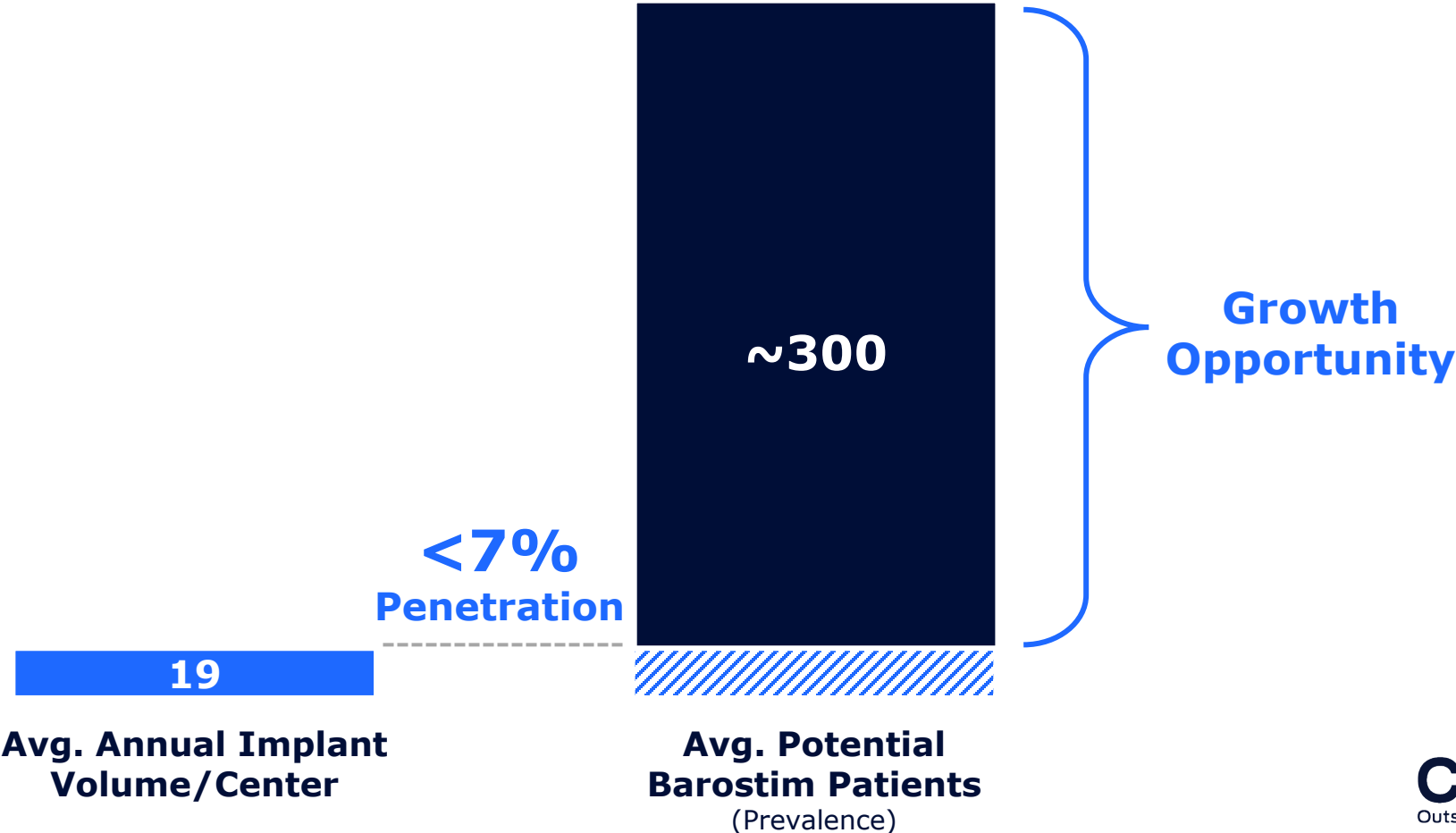
Consistent Utilization

2

Even in the centers where utilization is most consistent, there remains significant opportunity for deeper penetration

Penetration in the Top 20% of Active Centers (51)

(Data as of December 31, 2025)



3

Our market development strategy continues to focus on addressing the key barriers to adoption

Awareness: Increasing therapy awareness among referrers and patients

Evidence: Developing more robust clinical & physiologic evidence

Access: Improving patient access to Barostim

Awareness: We are increasing our therapy awareness efforts targeting the physicians, APPs, and RNs in the communities surrounding Barostim centers



General Cardiology Awareness



APP & RN Engagement

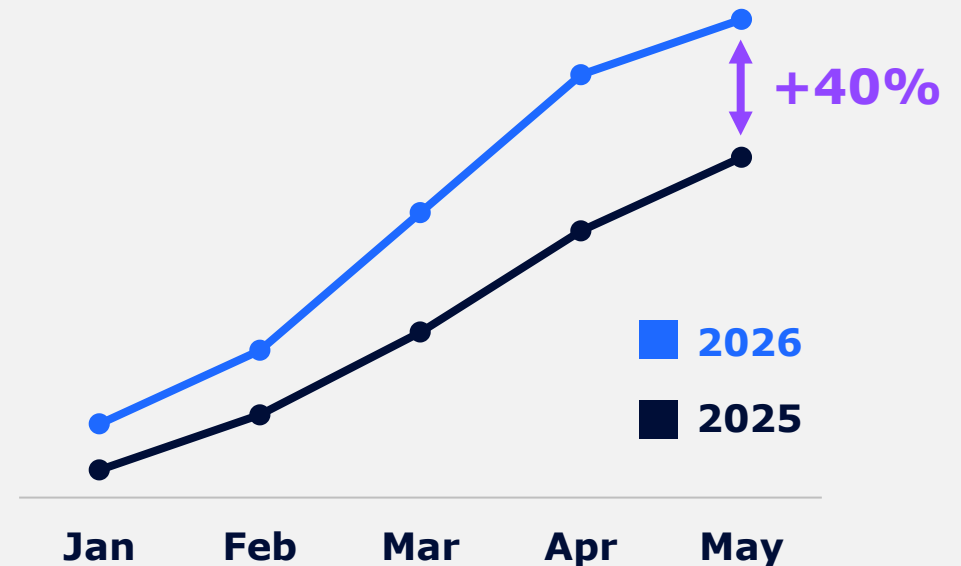


MedEd Webinars

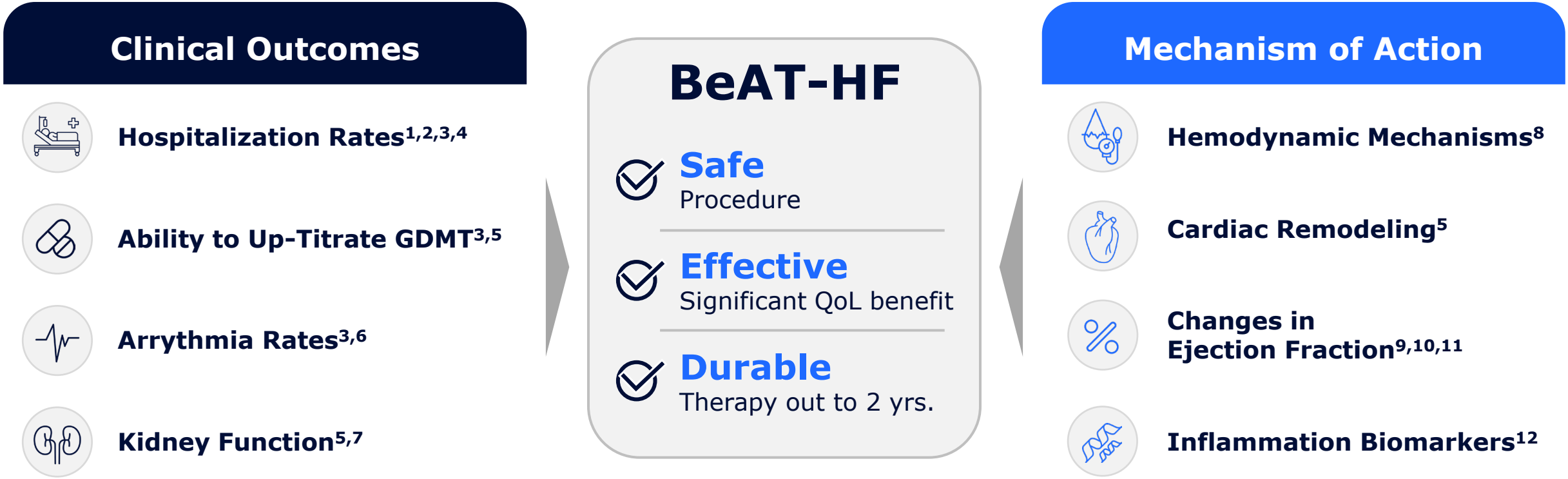


APP Advisory Board


YTD Local MedEd Programs




Evidence: Our evidence development strategy is now generating a steady cadence and diversity of evidence supporting our core BeAT-HF clinical results



Journal Publications



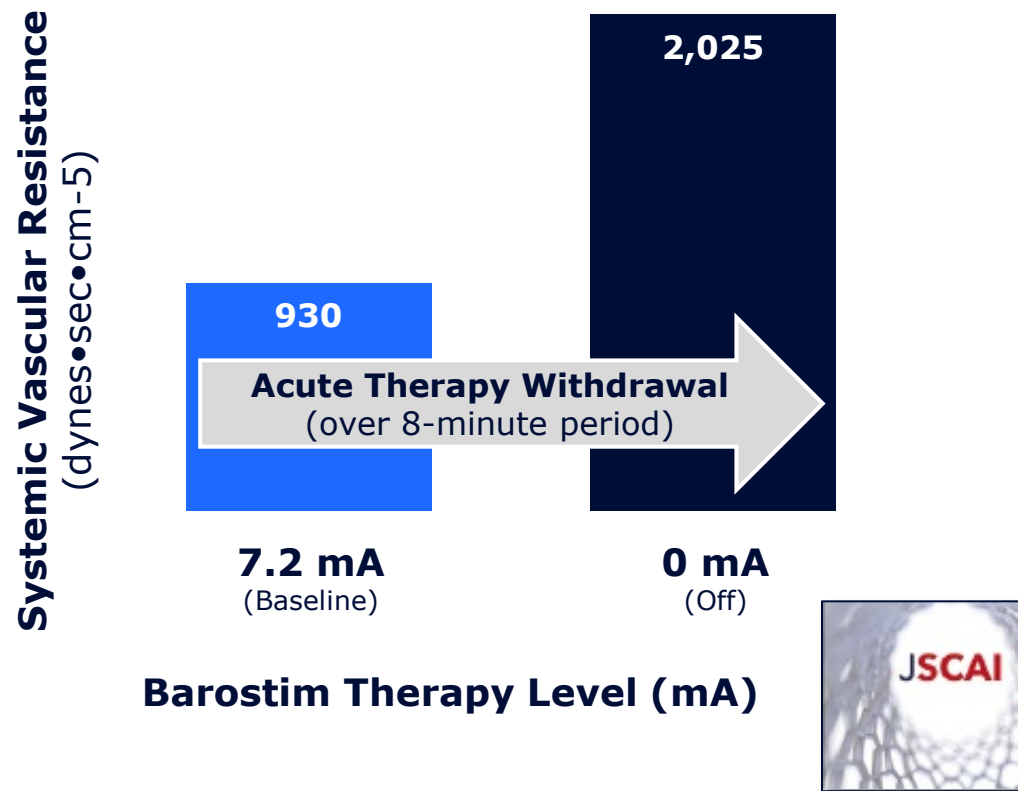
Conference Presentations



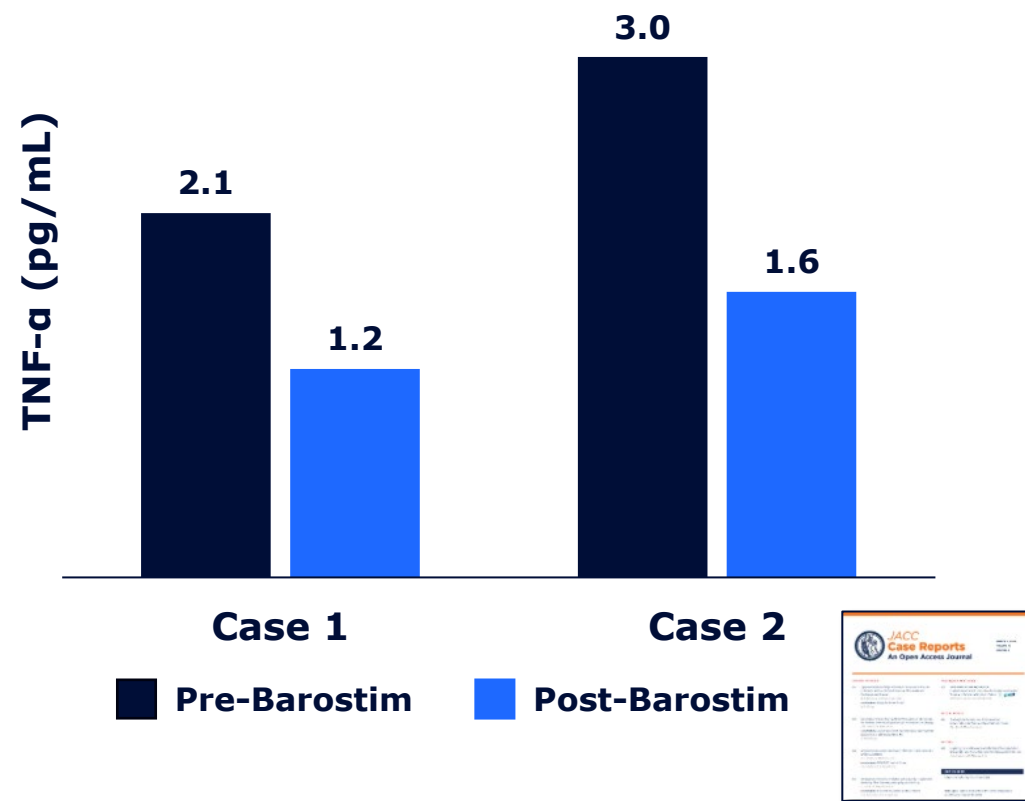
1. Abraham J, et al. J Card Fail. 2025. 2. Pham V, et al. American College of Cardiology Annual Meeting [Abstract]. 2024. 3. Raval Y, et al. JICE. 2026. 4. Patel K, et al. THT Conference [Abstract]. 2026. 5. Alhasan F, et al. JACC: Case Reports. 2025. 6. Kesiena O, et al. HFSA Conference [Abstract]. 2024. 7. McCann P. THT Conference [Presentation]. 2025. 8. Tessema F, et al. JSCAI. 2026. 9. Pham V, et al. HFSA Conference. 2024. 10. Wang D, et al. ESC Heart Fail. 2024. 11. Yaranov D, et al. THT Conference [Abstract]. 2026. 12. Bekiaridou A, et al. JACC: Case Reports. 2026.

Evidence: Two recent publications highlight significant new insights into the physiologic basis for the Barostim mechanism of action

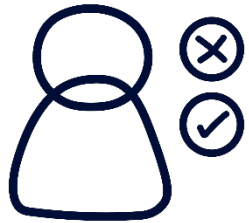
Hemodynamic Effects



Anti-Inflammatory Effects



Evidence: We have initiated center activation and patient enrollment in **BENEFIT-HF**, a landmark randomized controlled trial (RCT) in Heart Failure¹



Population

Expanded population to EF<50% & NT-proBNP 400 - 5000 pg/mL



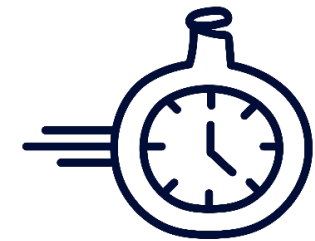
Trial Size

2,500 patients randomized across ~150 centers in the U.S. & Germany



Endpoints

Primary endpoint of all-cause mortality and HF decompensation events

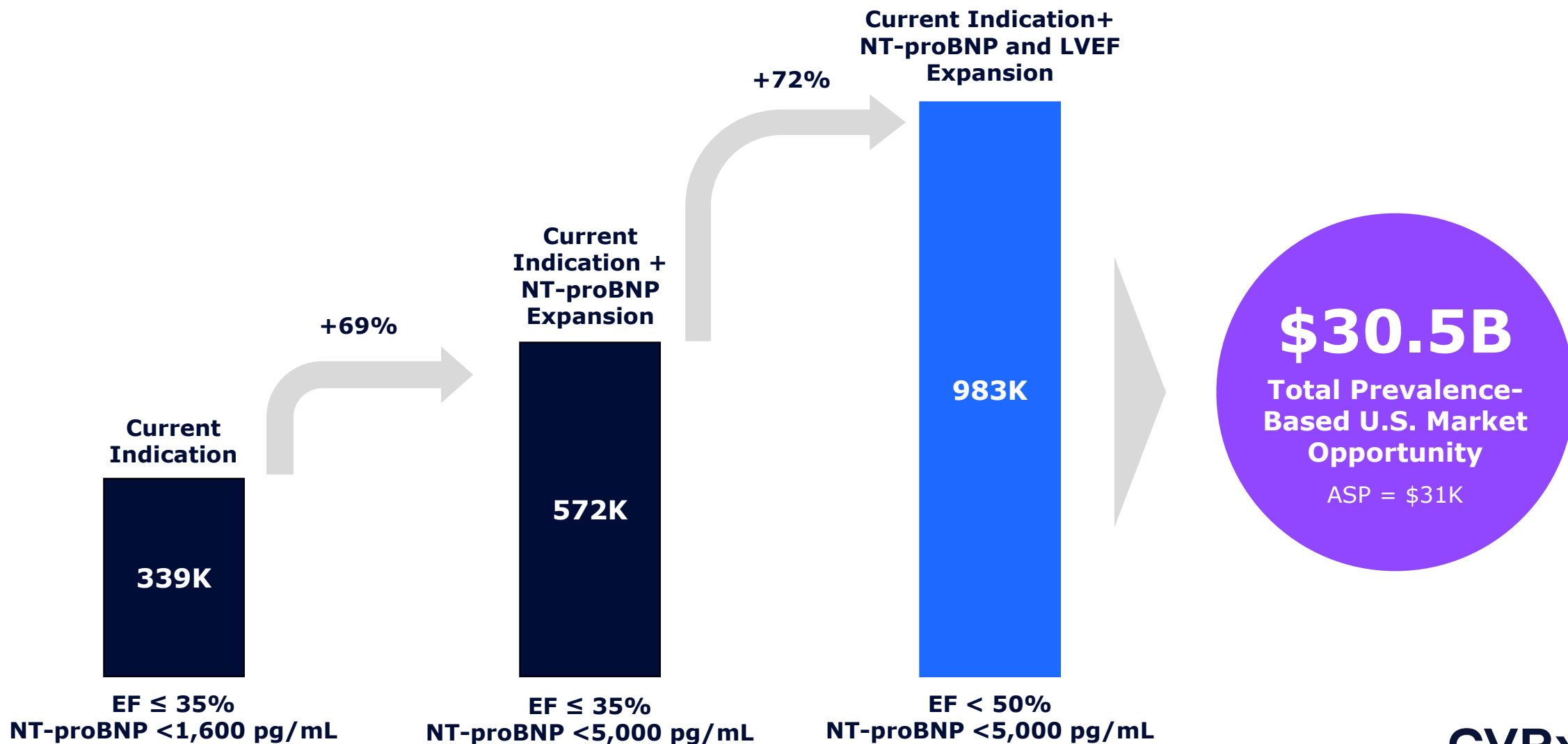


Duration

2-year follow-up (enrollment expected 1H 2026 to 2030)

IDE Category B coverage provides coverage and payment for Medicare and Medicare Advantage patients enrolled in the BENEFIT-HF trial. As a result of the approval, we expect net trial costs between \$20M-\$30M, spread over 5-7 years.

Evidence: If successful, we believe BENEFIT-HF would expand the market opportunity from 339K to approximately 983K patients



Access: The recently implemented Humana Medicare Advantage coverage policy will allow us to accelerate our patient access efforts

Recent Development

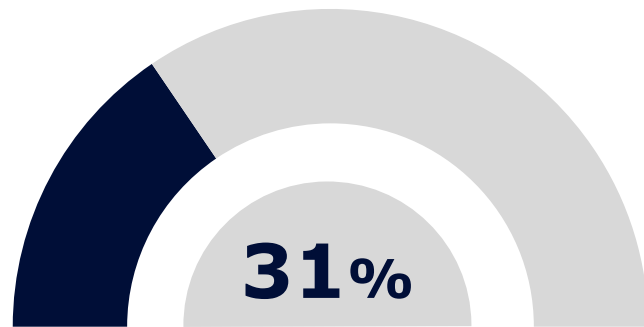
- Humana issued a Medicare Advantage coverage policy for Barostim therapy, effective May 1, 2026
- Humana has the second largest MA program in the U.S., providing coverage to approximately 5.2 million members across 46 states
- The new policy covers Barostim for patients meeting its current FDA-approved indication as well as patients enrolled in the BENEFIT-HF trial

Maximizing the Impact

- Authorizations: Integrating statement of Humana coverage decision into all CVRx Prior Authorizations
- Appeals: Leveraging the Humana precedent in the appeals process across all payers
- Coverage Expansion: Leveraging Humana coverage decision to engage with all payers in policy discussions

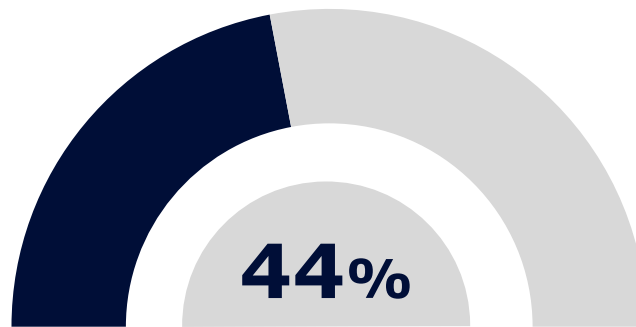
Access: Data since Category I implementation shows an increase in our 30-day approval rate for Medicare Advantage prior authorizations

30-Day Approval Rates

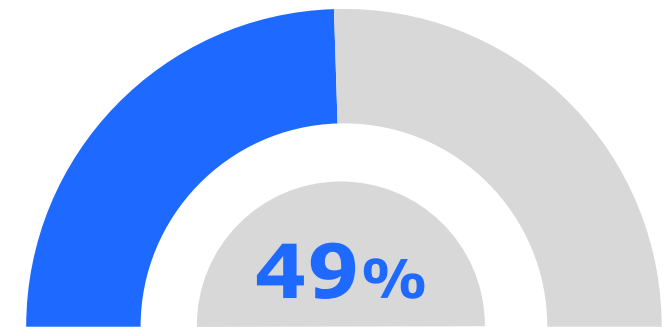


2024

Category III CPT Codes



2025

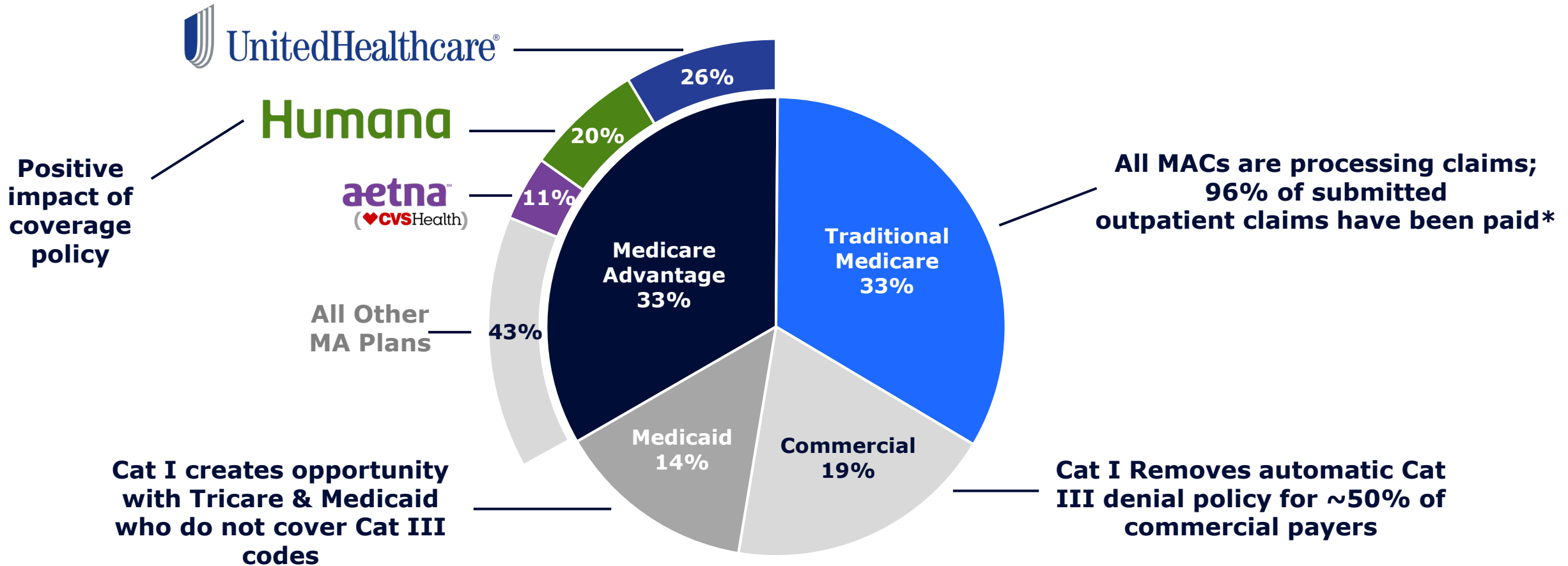


2026
(Jan - Apr)

Category I CPT Codes

Access: These developments contribute to the significant and comprehensive progress we are making in improving patient access

Payer Mix of Barostim-Eligible Patients



2026 financial status and guidance

Q1 2026 Results

- WW Revenue: \$14.8M
- US Revenue: \$13.7M
- US Territories: 56
- US Active Implanting Centers: 257
- Gross Margin: 87%
- Cash Balance: \$72.3M

Guidance as of May 11, 2026 Earnings Call

- Q2 2026 Revenue: \$15.1 – \$16.1M
- Full Year 2026:
 - Revenue: \$63M – \$67M
 - Gross Margin: 85% – 87%
 - Operating Expense: \$103 – \$107M

Barostim opportunity



To positively impact the standard of care for a major global health condition

To address a significant unmet need in the heart failure treatment continuum

To improve the quality of life of hundreds of thousands of heart failure patients

To build a transformational company capable of sustaining long-term growth