

# Preliminary Results of the Post-Market Phase of the BeAT-HF Randomized Clinical Trial

March 21, 2023



# Forward-looking statements

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical facts are forward-looking statements, including statements regarding our future financial performance, our anticipated growth strategies, anticipated trends in our industry, our business prospects and our opportunities, including specifically those related to potential new indications, labelling or marketing opportunities, our continued review and analysis of trial data and future business and financial impacts. In some cases, you can identify forward-looking statements by terms such as “may,” “will,” “should,” “expect,” “plan,” “anticipate,” “could,” “outlook,” “guidance,” “intend,” “target,” “project,” “contemplate,” “believe,” “estimate,” “predict,” “potential” or “continue” or the negative of these terms or other similar expressions, although not all forward-looking statements contain these words.

The forward-looking statements in this press release are only predictions and are based largely on our current expectations and projections about future events and financial trends that we believe may affect our business, financial condition, and results of operations. These forward-looking statements speak only as of the date of this presentation and are subject to a number of known and unknown risks, uncertainties and assumptions, including, uncertainties related to obtaining regulatory approvals, further analysis and understanding of clinical trial data, physician and patient adoption, and other important factors that could cause actual results, performance or achievements to differ materially from those projected in the forward-looking statements that are found in “Part I, Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2022, as such factors may be updated from time to time in our other filings with the Securities and Exchange Commission. Except as required by applicable law, we do not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

# Baroreflex Activation Therapy (BAT) in Patients with Heart Failure and a Reduced Ejection Fraction (BeAT-HF) Trial: Long – Term Outcomes

**BeAT-HF Executive Steering Committee:**

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**Study Sponsor: CVRx**

# Disclosure Statement of Financial Interest

Within the past 12 months, I or my spouse/partner have had a financial interest/arrangement or affiliation with the organization(s) listed below.

## Affiliation/Financial Relationship

Grant/Research Support

Consulting Fees/Honoraria

Major Stock Shareholder/Equity

Royalty Income

Ownership/Founder

Intellectual Property Rights

Other Financial Benefit

## Company

NHLBI, VA, DOD

Abbott, Boston Scientific, **CVRx**,  
Corvia, Edwards, EBR, Lilly,  
Medtronic, Merck, Novartis,  
Vectorious, V Wave

None

None

None

None

None

Faculty disclosure information can be found on the app

# Baroreflex Activation Therapy (BAT) Device (Barostim)



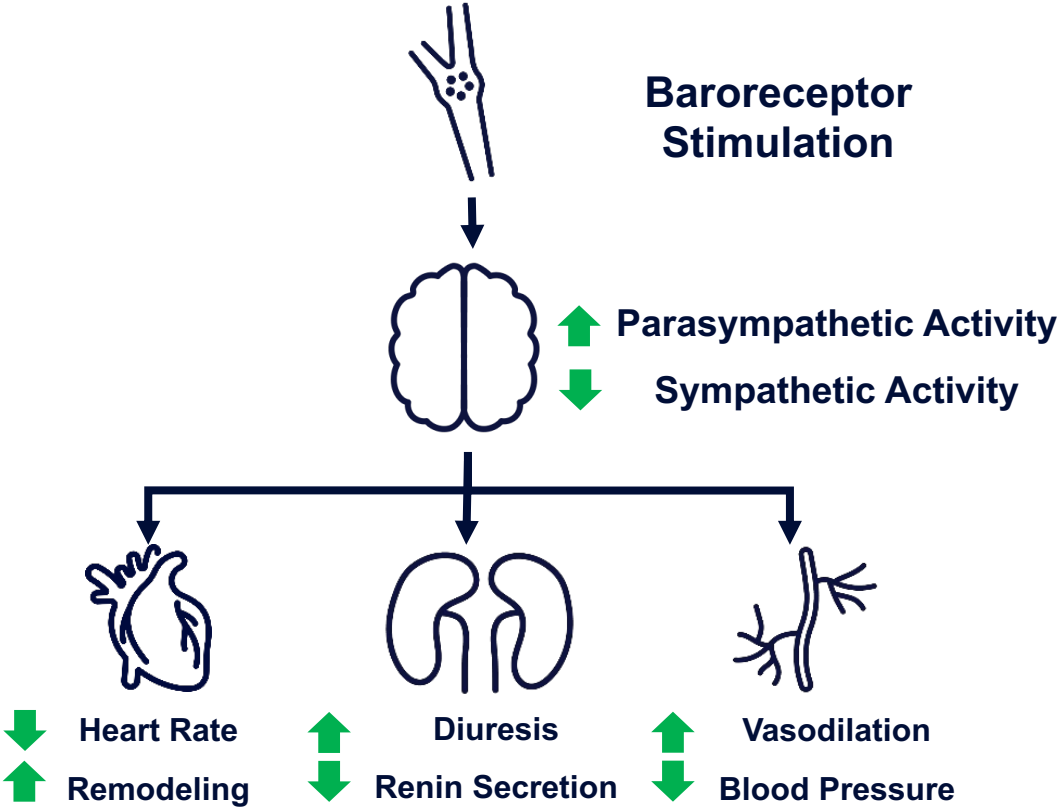
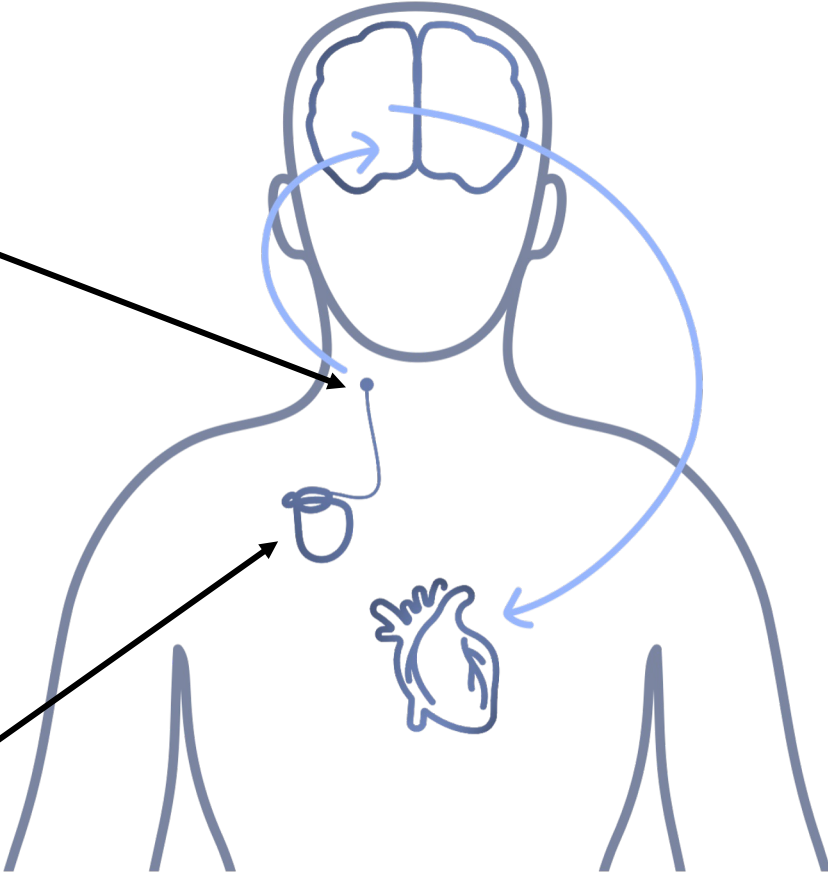
## Carotid Sinus Lead

- Extravascular
- 2 mm electrode
- Unipolar design



## IPG

- 5 year longevity
- Personalized therapy
- Average programming at 6 Mo:
  - 8.4 mA amplitude
  - 107 ms duration
  - 43 pps frequency



# BeAT-HF Trial Design

**Prospective, multicenter, randomized, 2-arm, parallel-group, open-label with blinded evaluation trial**

**Groups:** - BAT plus optimal medical management (**BAT group**)  
- Optimal medical management alone (**Control group**)

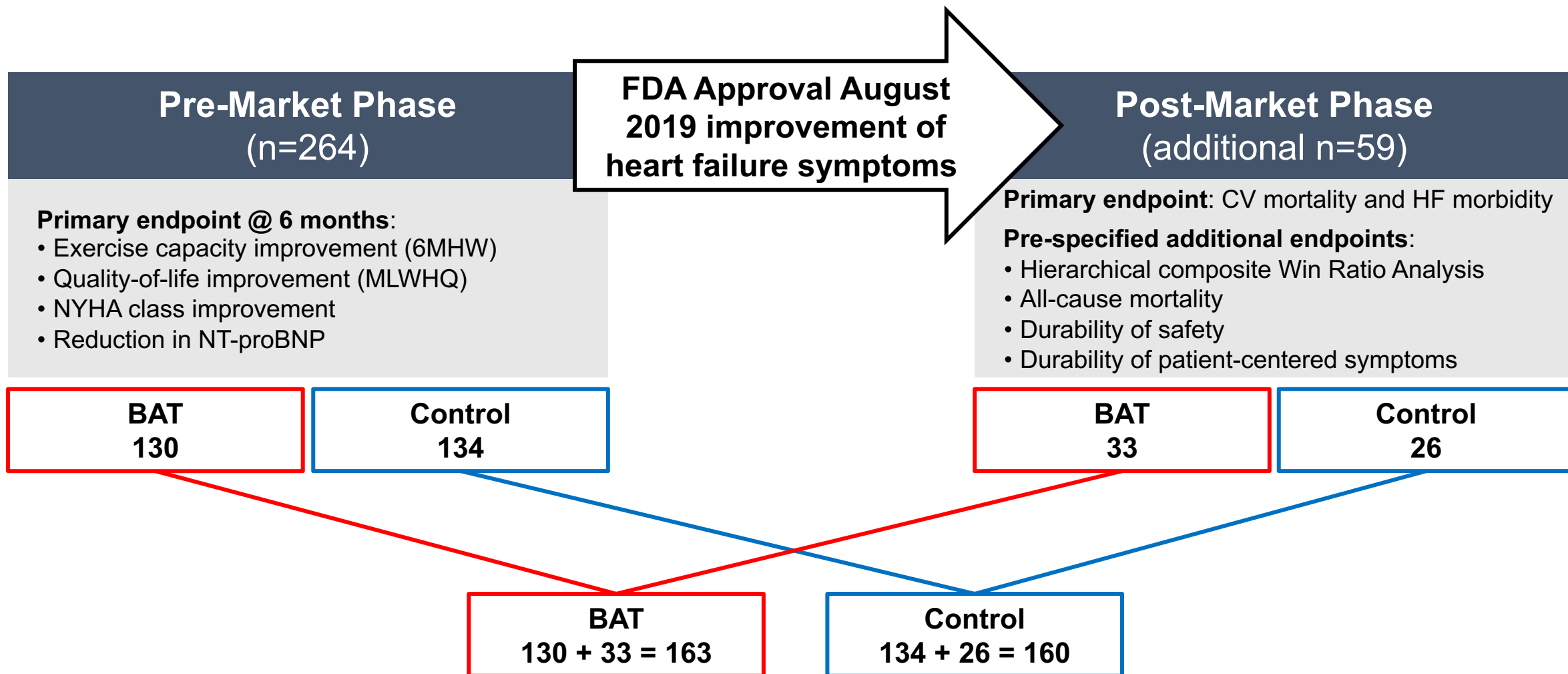
**Sites:** 103 US centers and 5 United Kingdom centers

**Eligibility criteria:**

- NYHA Class III or Class II (with a recent history of Class III)
- Left ventricular EF  $\leq$  35%
- 6MHW 150 – 400 m
- HF Hospitalization or NT-proBNP  $>$  400
- Stable optimal medical management  $\geq$  4 weeks
- No Class of Recommendation I indication for CRT
- NT-proBNP  $<$  1600 pg/ml

**Designated by FDA as Breakthrough Device in HFrEF**

# BeAT-HF Trial Design



Using an Intention-to-treat analysis, 323 randomized patients, experienced 332 primary events over a 1036 patient-year of follow-up, with median 3.6 years/patient

# BeAT-HF Baseline Characteristics

Baseline Characteristics	BAT (n=163)	Control (n=160)
Age at Screening (years)	63 ± 11	63 ± 10
Female	28 (17.2%)	35 (21.9%)
Race		
White	120 (73.6%)	116 (72.5%)
Black or African American	29 (17.8%)	24 (15.0%)
Asian	3 (1.8%)	2 (1.3%)
Other/Unknown	11 (6.7%)	18 (11.3%)
SBP (mmHg)	120 ± 16	121 ± 16
DBP (mmHg)	74 ± 10	73 ± 10
HR (bpm)	75 ± 10	75 ± 11
BMI (kg/m <sup>2</sup> )	31 ± 5	31 ± 5
eGFR	62.5 ± 16.3	61.1 ± 18.9
NYHA: Class III	155 (95.1%)	151 (94.4%)
LVEF (%)	27 ± 6	28 ± 6
6 Minute Walk (m)	314 ± 66	300 ± 71
QOL	53 ± 24	51 ± 24
NT-proBNP (pg/mL)	736 (474, 1057)	704 (442, 1044)
LBBB	4 (2.5%)	2 (1.3%)
At Least One HF Hospitalization	66 (40.5%)	79 (49.4%)
Number of HF Hospitalizations	0.6 ± 0.9	0.7 ± 0.8

No significant difference between BAT and Control



# BeAT-HF Baseline Characteristics

Baseline Characteristics	BAT (n=163)	Control (n=160)
Coronary Heart Disease		
Coronary Artery Disease	104 (63.8%)	107 (66.9%)
Myocardial Infarction	89 (54.6%)	97 (60.6%)
CABG	35 (21.5%)	44 (27.5%)
PCI	72 (44.2%)	72 (45.0%)
Cardiac Arrhythmia		
Bradycardia	19 (11.7%)	18 (11.3%)
Tachycardia	54 (33.1%)	56 (35.0%)
Atrial Fibrillation	53 (32.5%)	66 (41.3%)
Stroke or TIA	29 (17.8%)	37 (23.1%)
Chronic Kidney Disease	45 (27.6%)	43 (26.9%)
Diabetes		
Type I	0 (0.0%)	2 (1.3%)
Type II	74 (45.4%)	80 (50.0%)

No significant difference between BAT and Control

# BeAT-HF Baseline HF Treatment

Baseline Medications	BAT (n=163)	Control (n=160)
Number of Meds	4.0 ± 1.3	4.1 ± 1.5
ACE-I / ARB / ARNI	143 (88%)	129 (81%)
ARNI	57 (35%)	43 (27%)
Beta-Blocker	152 (93%)	147 (92%)
MRA	74 (45%)	64 (40%)
SGLT2i	1 (0.6%)	0 (0%)
Diuretic	138 (85%)	139 (87%)
Ivabradine	4 (2.5%)	9 (5.6%)
ICD	125 (77%)	127 (79%)
Pacemaker (non-ICD)	3 (1.8%)	2 (1.3%)
CRT	4 (2.5%)	5 (3.1%)
Other cardiac device (e.g., CardioMEMS)	8 (4.9%)	4 (2.5%)

No significant difference between BAT and Control

# Study Endpoints

## Primary Endpoint

### Cardiovascular (CV) Mortality And Heart Failure (HF) Morbidity

- Assessed using a negative binomial model
- Includes recurrent HF morbidity events
- Pre-specified event–driven (n=320 events minimum)

### CV Mortality:

- Cardiovascular deaths
- LVAD and heart transplants

### HF Morbidity:

- Non-elective HF hospitalization
- HF emergency room visit

## Pre-specified additional endpoints

- Hierarchical composite analysis using Win Ratio
- All-cause mortality
- Durability of safety
- Durability of improved patient-centered symptom status
  - Quality of Life (MLWHFQ)
  - Exercise Capacity (6MHWD)
  - Functional Status (NYHA Class)

# BeAT-HF Summary of Key Evidence

## Description

### Primary endpoint

#### Composite CV Mortality and HF Morbidity

Rate Ratio = 0.94

#### CV Mortality (CV death, LVAD, heart transplant)

Hazard Ratio = 0.73

#### HF Morbidity (Heart failure hospitalization, ER/ED visit)

Rate Ratio = 1.08

### Additional Analyses

#### All-cause Mortality (death, LVAD, heart transplant)

Hazard Ratio = 0.66

#### Hierarchical Win Ratio (CV mortality, HF morbidity, QOL)

Win Ratio = 1.26

### Long-term Safety

#### Related MANCE-free Rate\*

\*Major Adverse Neurologic and Cardiac Events

96.9%

#### Quality of Life – MLWHF

(6 / 12 / 24 Month)

-13 / -8 / -10

#### Exercise Capacity – 6MHW

(6 / 12 Month)

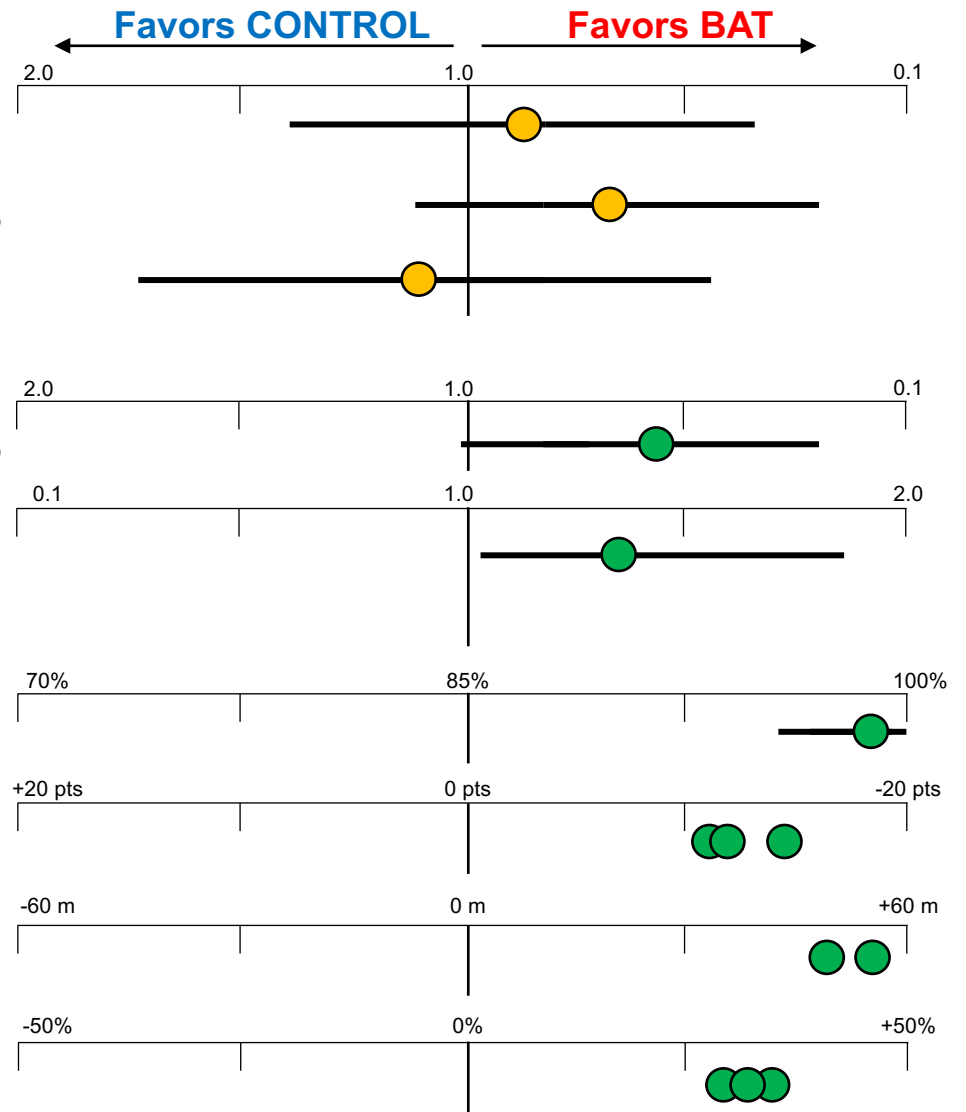
+55 / +44

#### Functional Status – NYHA Class % Improved

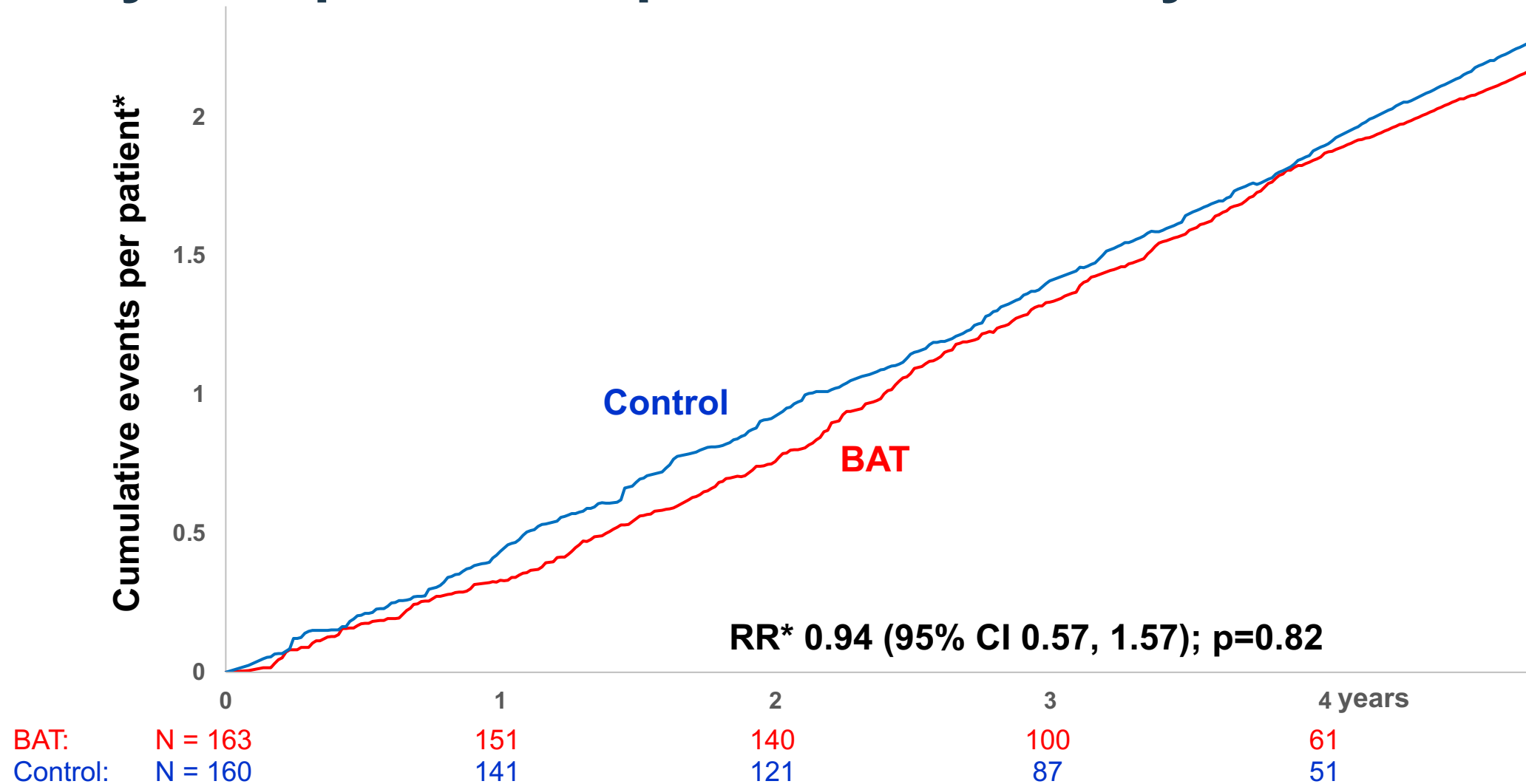
(6 / 12 / 24 Month)

30% / 32% / 27%

### Long-term Symptom Improvement



# Primary Composite Endpoint: CV Mortality and HF Morbidity

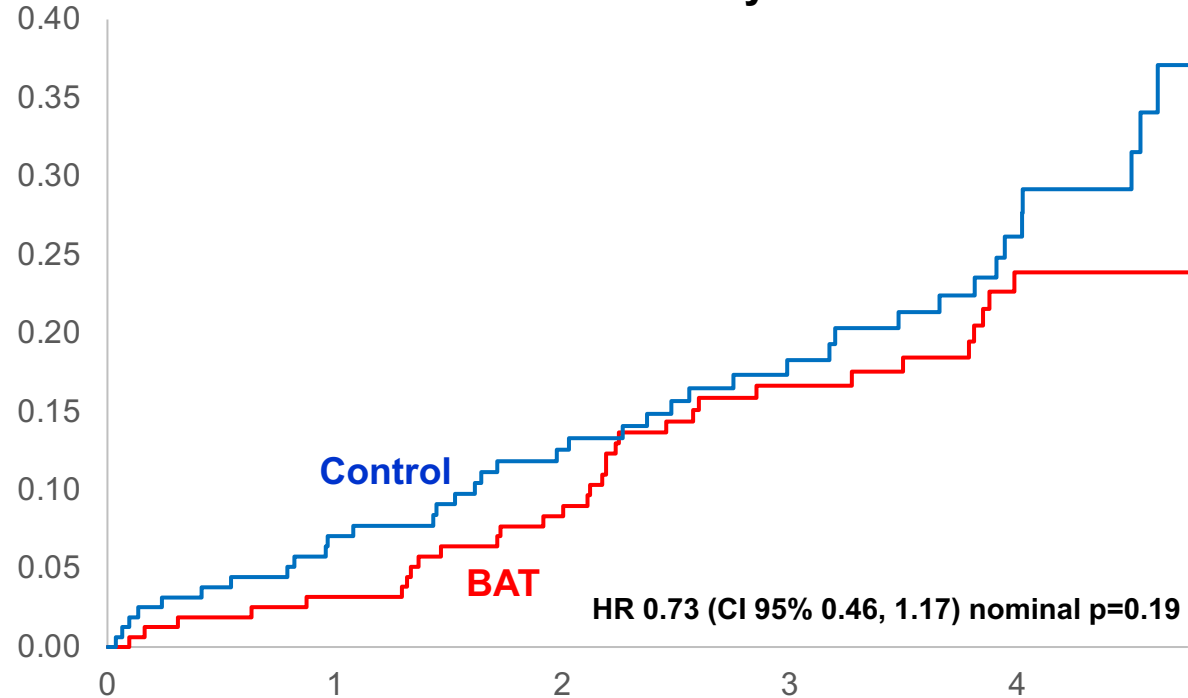


**No statistically significant difference between BAT and Control**

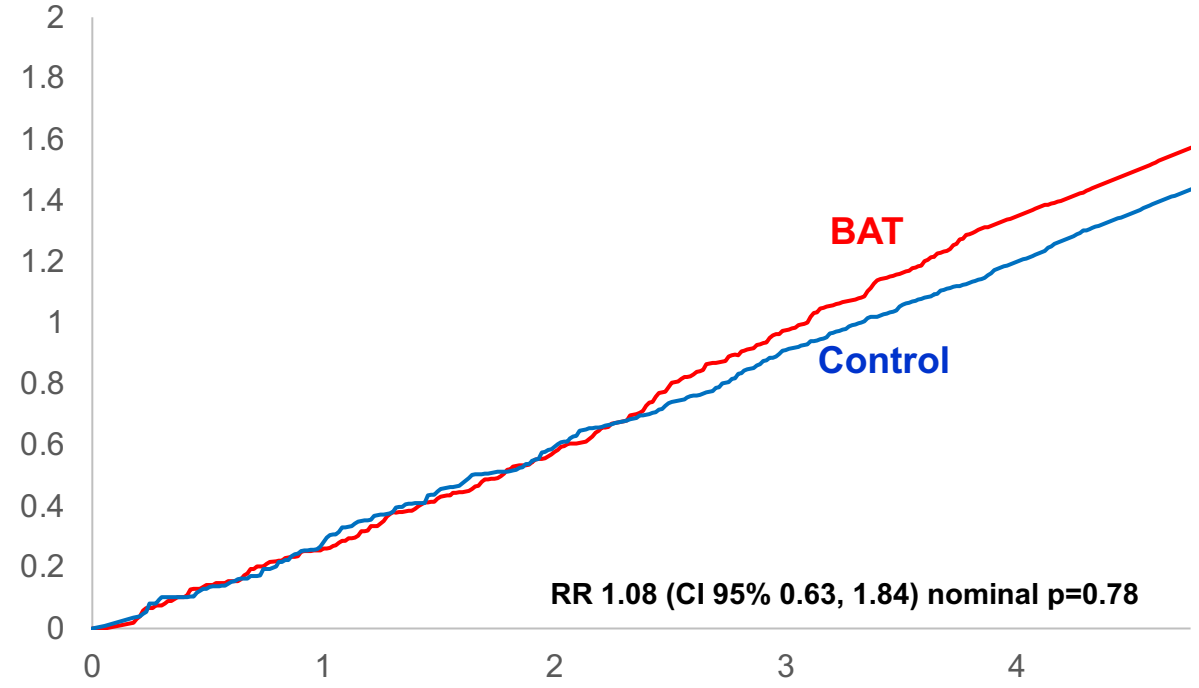
\* Cumulative events per patient and rate ratio (RR) of treatment / control and 95% confidence interval estimated by negative binomial method

# Components of Primary Endpoint

## Cumulative CV Mortality Event Rate



## Cumulative HF Morbidity Event Rate



BAT: N = 163  
Control: N = 160

151  
141

140  
121

100  
87

61  
51

BAT: N = 163  
Control: N = 160

151  
141

140  
121

100  
87

61  
51

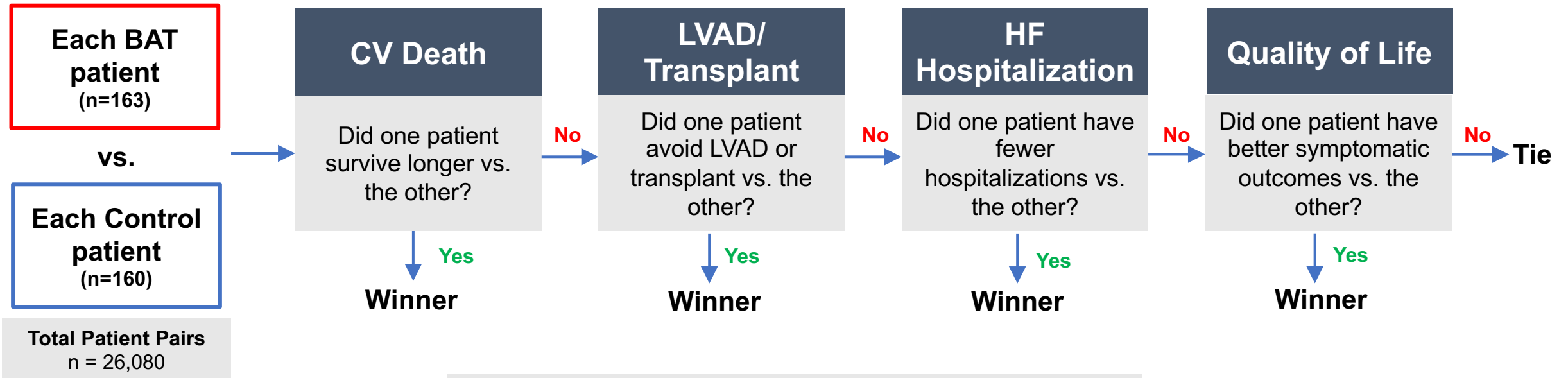
Event rate per 100 years (events / patient-years at risk)	BAT	Control
CV Mortality	5.8 (32 / 544)	7.9 (39 / 492)
HF Morbidity	26.6 (145 / 544)	23.6 (116 / 492)

**No statistically significant difference between BAT and Control**

# Hierarchical Composite Using Win Ratio Analysis

## Rationale:

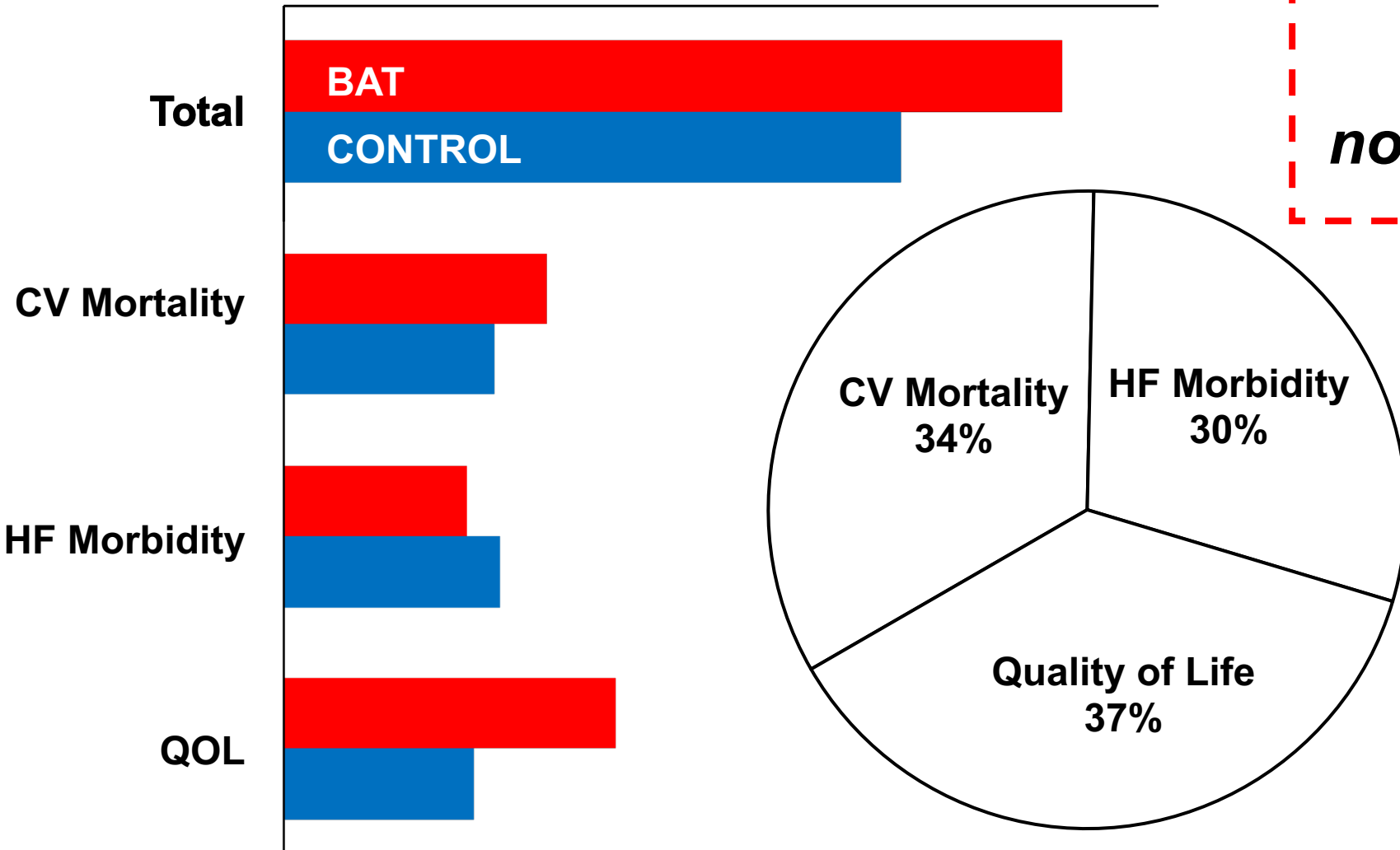
- CV Mortality + HF Morbidity: 40% of patients contributed to the end point
- Win ratio: 100% of patients contribute to the end point
- Used in many recent heart failure randomized controlled trial, drugs and devices



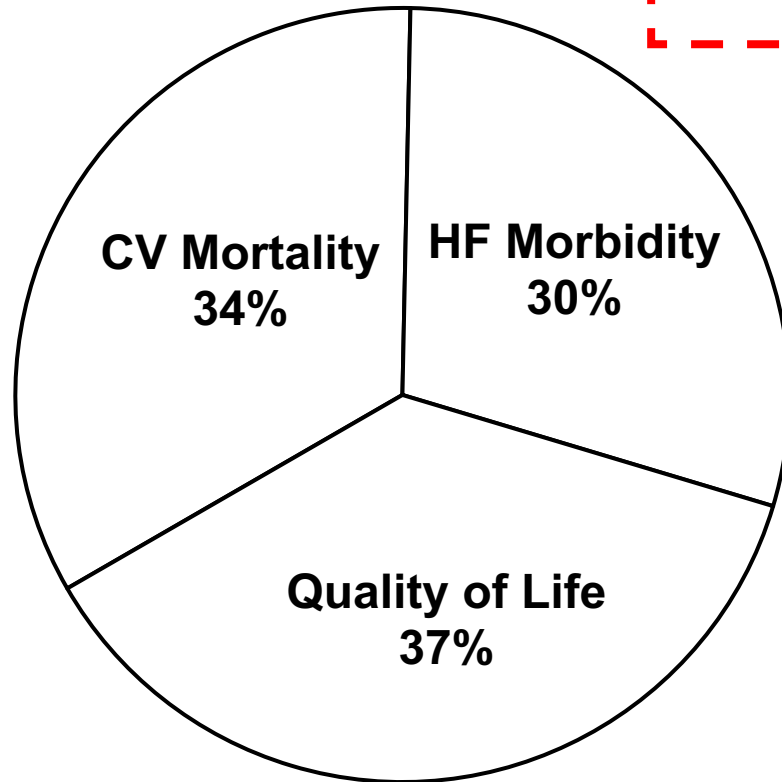
$$\text{Win Ratio} = \frac{\text{Total wins for BAT}}{\text{Total wins for Control}}$$

# Hierarchical Composite Using Win Ratio Analysis

Total Wins 0 5000 10000 15000



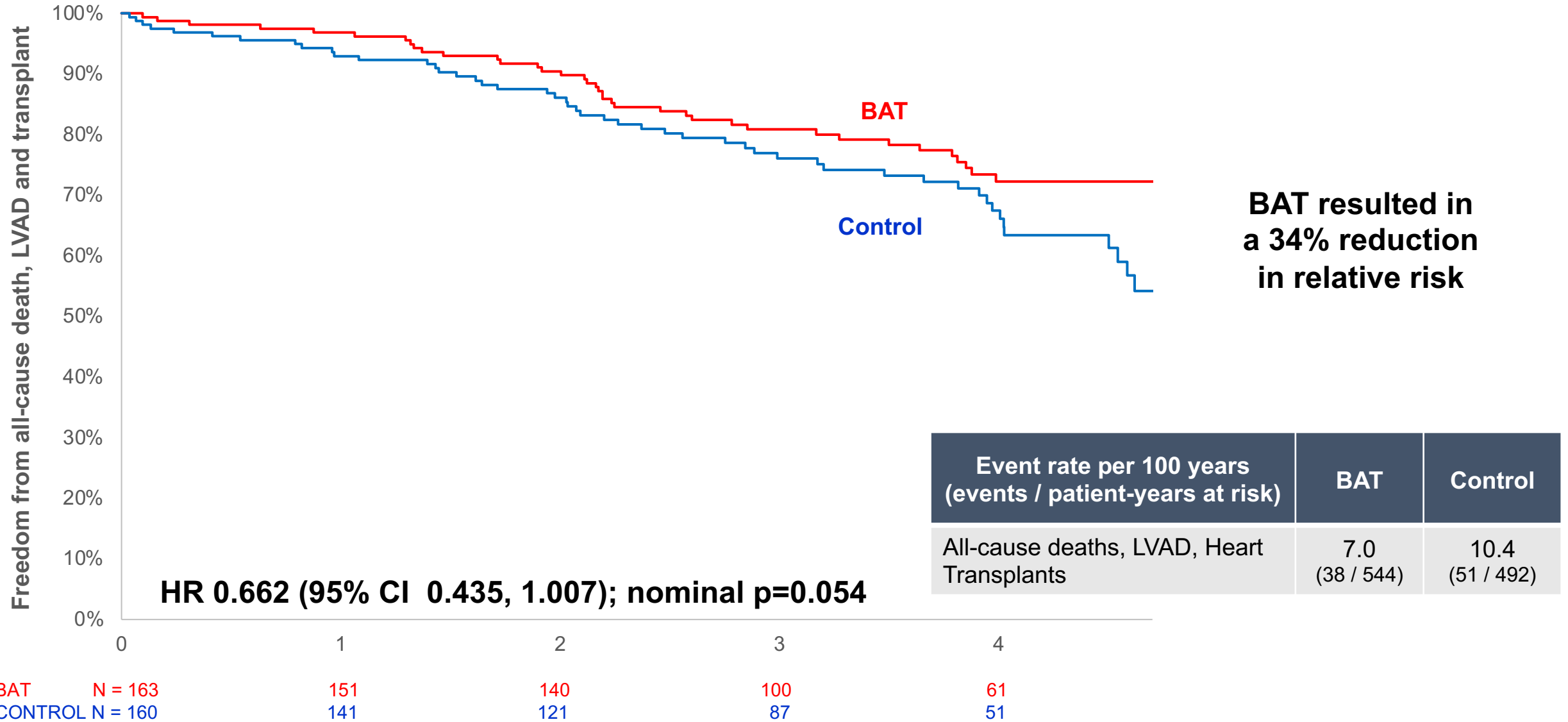
**Win Ratio = 1.26**  
**(1.02, 1.58)**  
***nominal p-value = 0.04***



\* Sensitivity Test (All time M&M + 24 Month QOL) Win Ratio = 1.34 (95% CI 1.07, 1.68); nominal p=0.01



# Freedom From All-cause Death, LVAD, and Transplant



\* Curves estimated using Kaplan-Meier method. Hazard ratio and p-value from Cox proportional hazards model.

# Durable Safety Profile: MANCE\*

(Major Adverse Neurological or Cardiovascular system or procedure-related event rate)

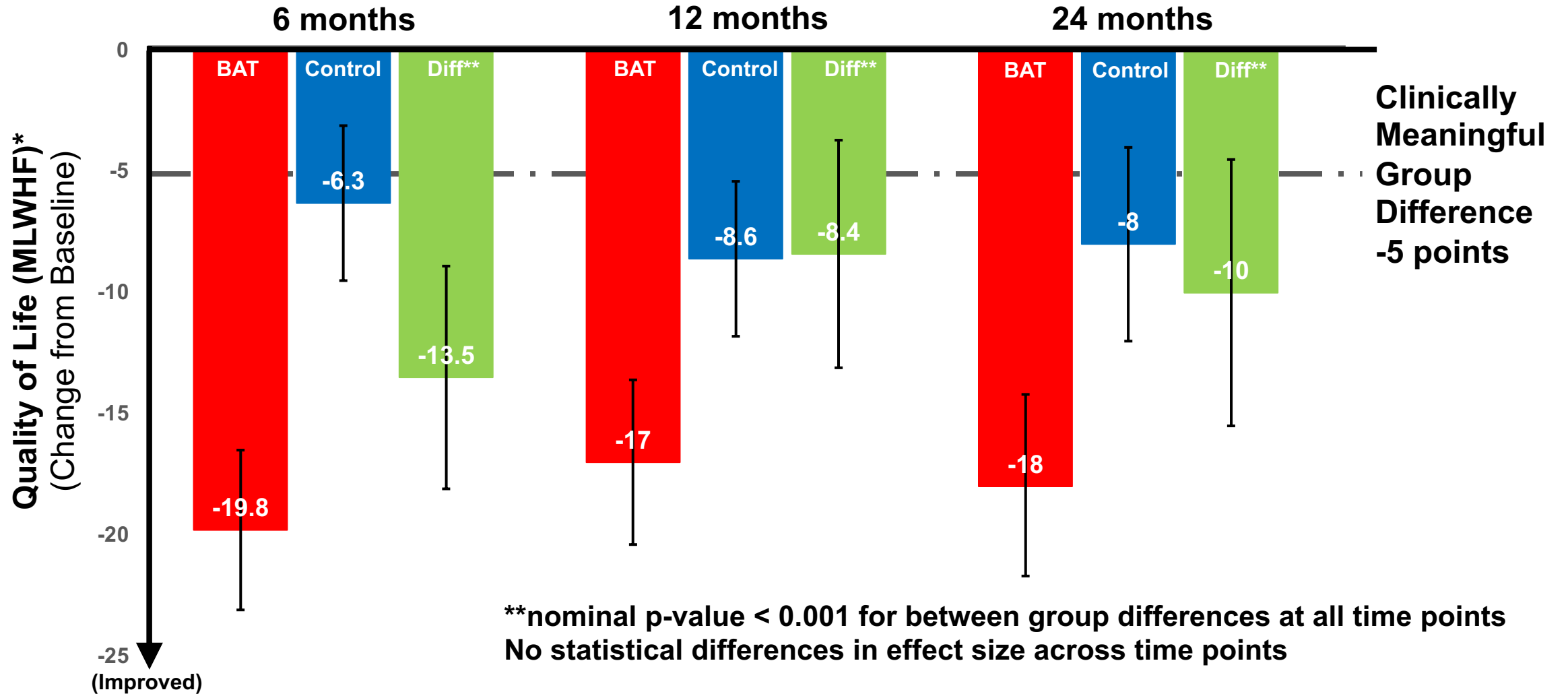
Number of Subjects	Number of Subjects MANCE-Free	MANCE-Free Rate	One-Sided 95% Lower Bound	P-value**
159	154	96.9%	93.5%	<0.001

Device was surgically implanted in an outpatient procedure, totally extravascular

\* Major Adverse Neurological or Cardiovascular system or procedure-related event rate

\*\*Clopper-Pearson exact binomial method. One-sided hypothesis test p-value versus 85% performance goal.

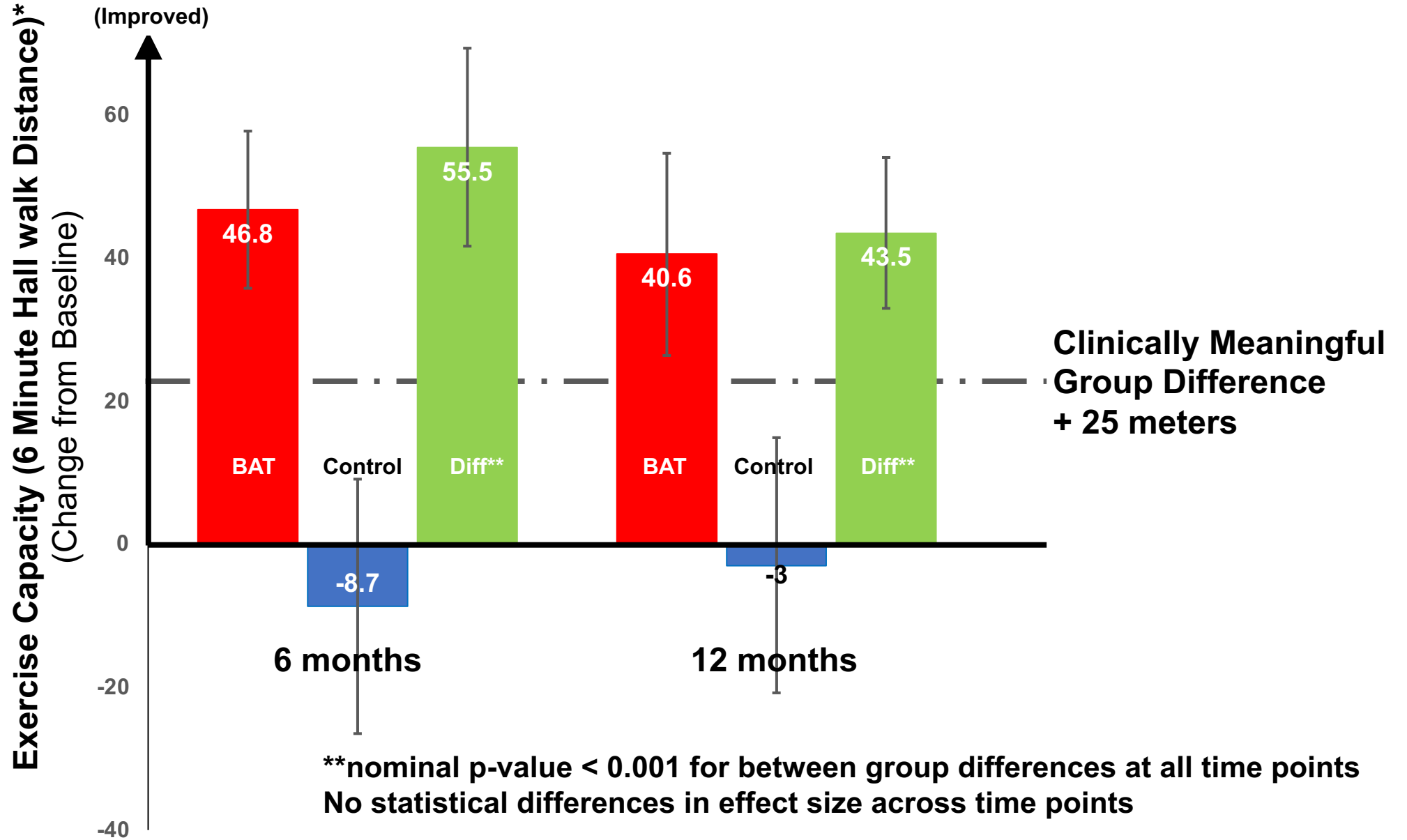
# Durable Improvement in Quality of Life (MLWHF)



\*Statistics are estimated mean improvement and 95% confidence interval from repeated measures model

\*\*From generalized estimating equation repeated measures model with covariate for baseline value

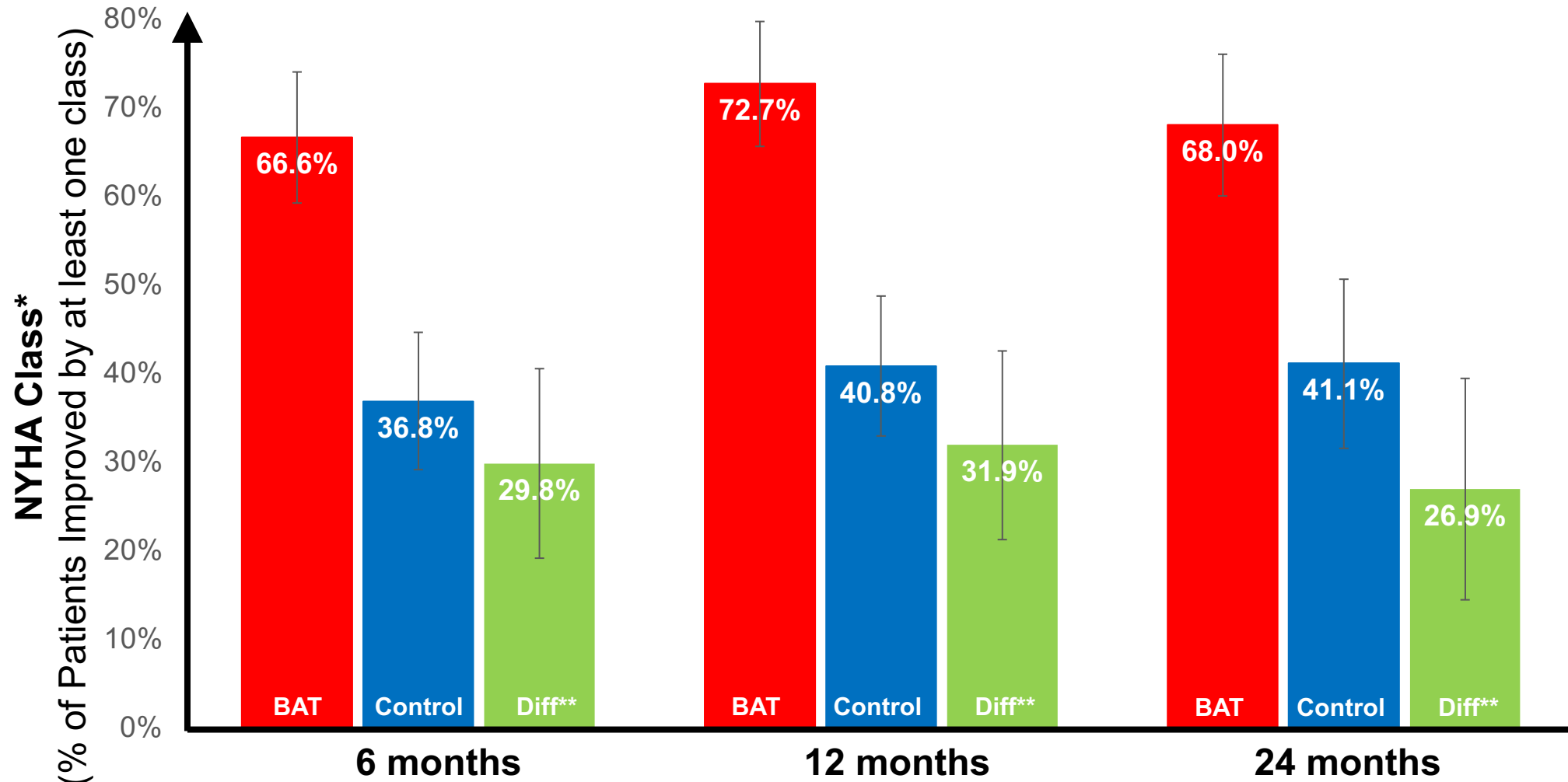
# Durable Improvement in Exercise Capacity (6MHWD)



\*Statistics are estimated mean improvement and 95% confidence interval from repeated measures model

\*\*From generalized estimating equation repeated measures model with covariate for baseline value

# Durable Improvement in Functional Status (NYHA Class)

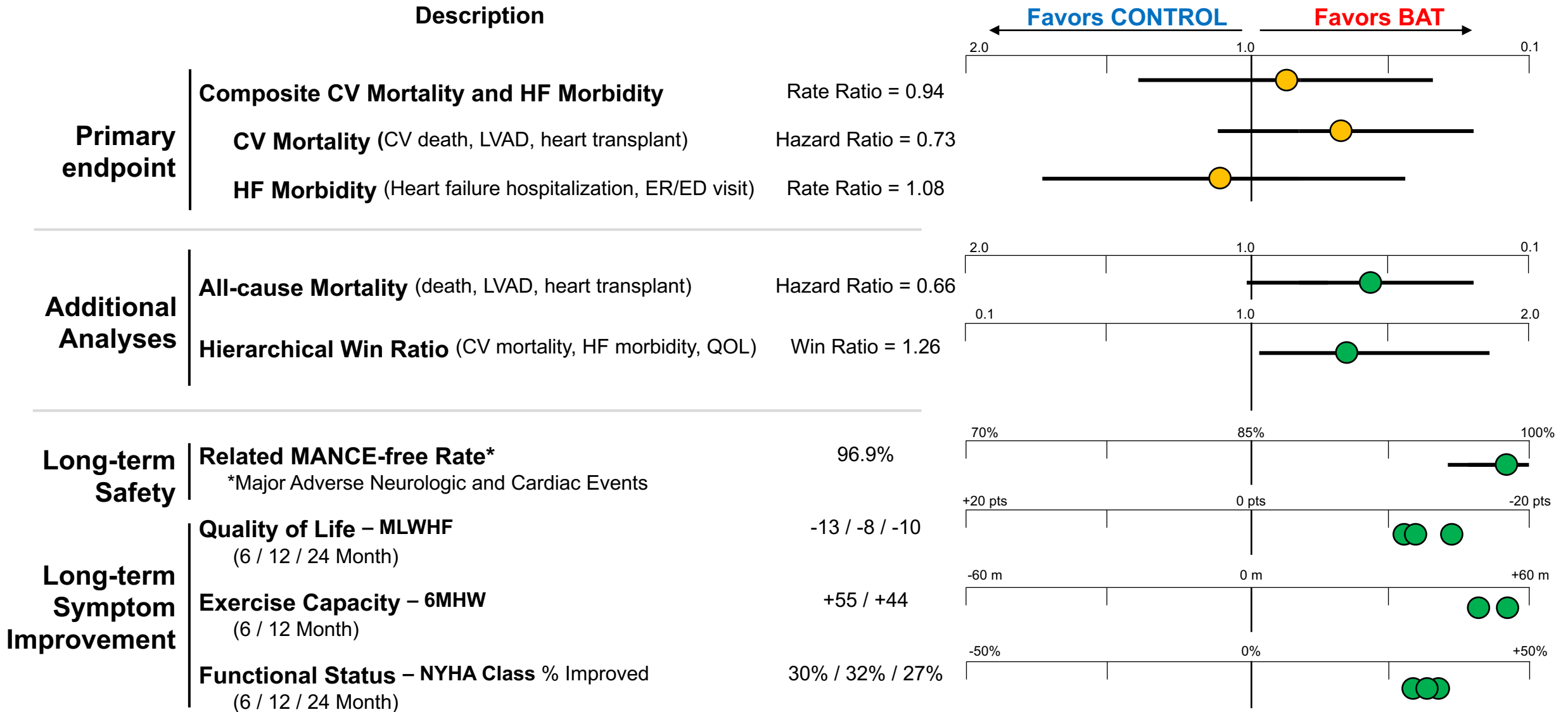


**\*nominal p-value < 0.001 for between group differences at all time points**  
**No statistical differences in effect size across time points**

\*Statistics are estimated proportion and 95% confidence interval from repeated measures model

\*\*From generalized estimating equation repeated measures model with covariate for baseline value

# BeAT-HF Summary of Key Evidence



**Totally of Data Favors BAT**

# Conclusion

**Totality of evidence indicates that BAT is a safe, effective and durable treatment for patients with heart failure with reduced ejection fraction**

# **Additional Excerpts from the Symposium**

## **CVRx-Sponsored Lunch Symposium at 12:15 – 1:15 pm Grand Ballroom A-B, Concourse Level**

an in-depth discussion on the findings from BeAT-HF and potential confounders (COVID-19, Medications) and real-world experience using Barostim

### **Presented by:**

- **William T. Abraham**
- **JoAnn Lindenfeld**
- **Patrick J. McCann**
- **Michael R. Zile**



# Clinical Stability Analysis \*

## Improved:

- Subject does not meet any worsening category AND
- Fewer HF hospitalizations in 12 months post-enrollment vs 12 months pre-enrollment,
- OR improved NYHA class at 12 months vs. baseline;

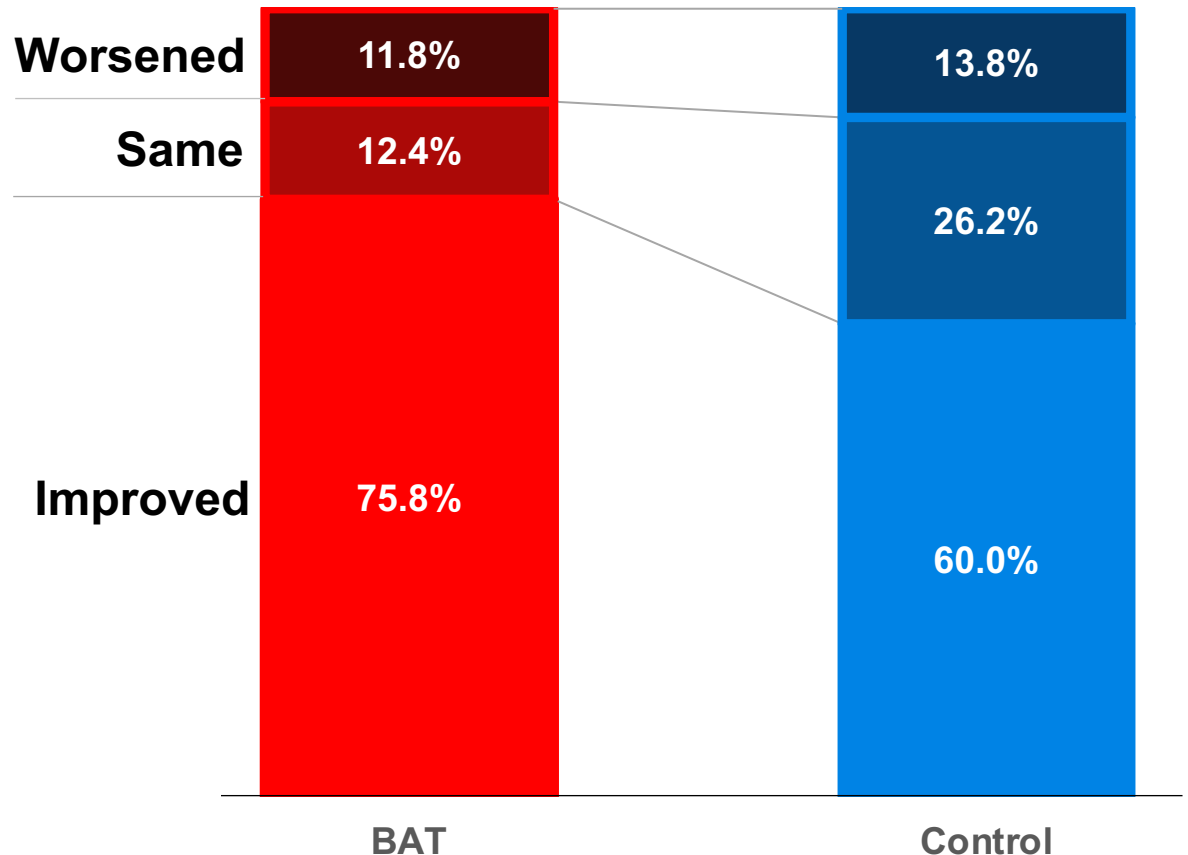
## Same:

- Neither worsened nor improved
- AND evaluable for both HF hospitalizations and NYHA;

## Worsened:

- Died prior to 12 months,
- OR more HF hospitalizations in 12 months post-enrollment as compared to 12 months pre-enrollment,
- OR higher NYHA class at 12 months vs. baseline

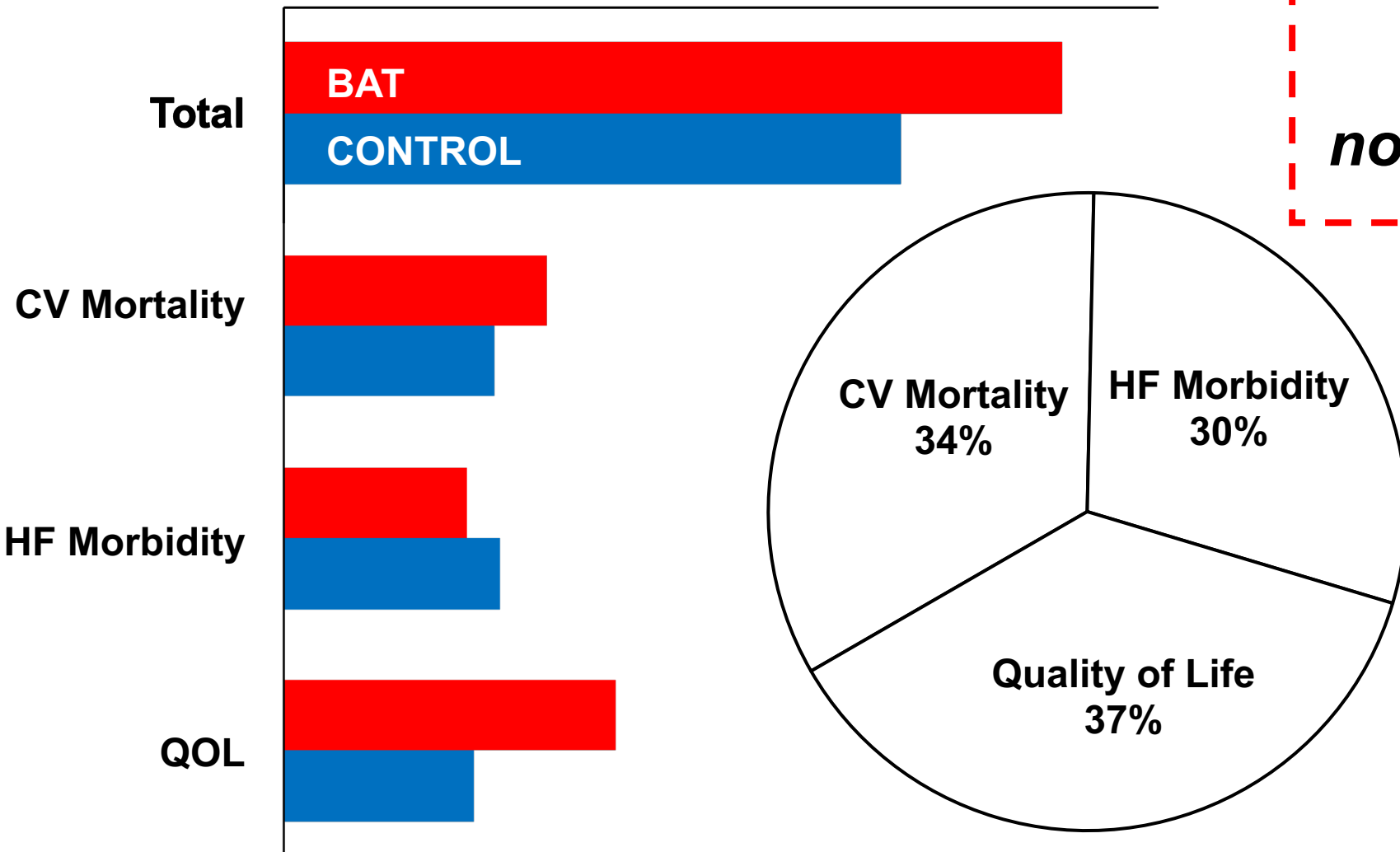
**Proportional Odds = 1.917**  
**(1.206, 3.227)**  
***nominal p-value = 0.009***



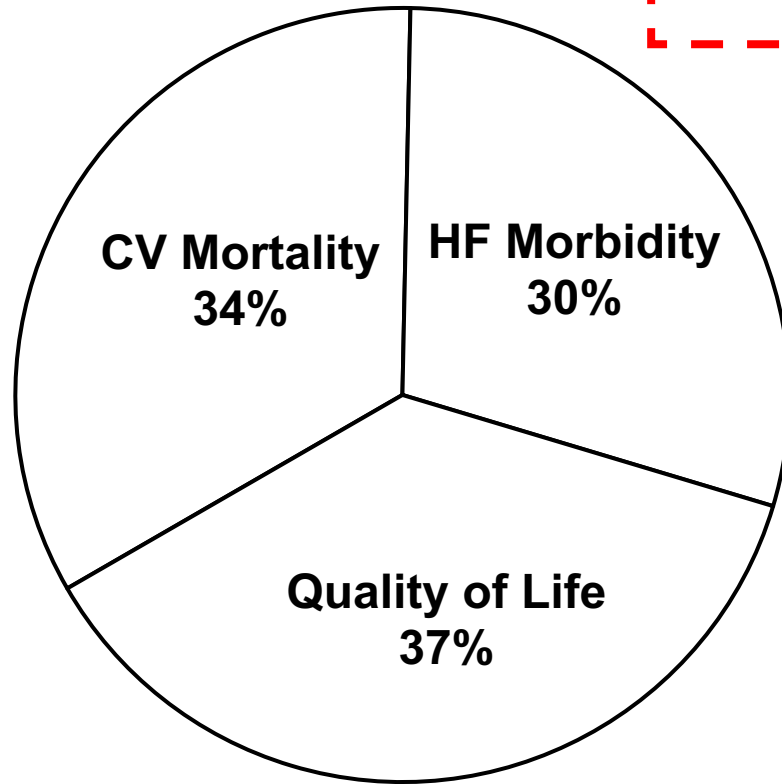
\* Similar to that used in: Packer et al, Circulation. 2021;143:326–336, EMPEROR-Reduced Trial

# Hierarchical Composite Using Win Ratio Analysis

Total Wins 0 5000 10000 15000



**Win Ratio = 1.26**  
**(1.02, 1.58)**  
***nominal p-value = 0.04***

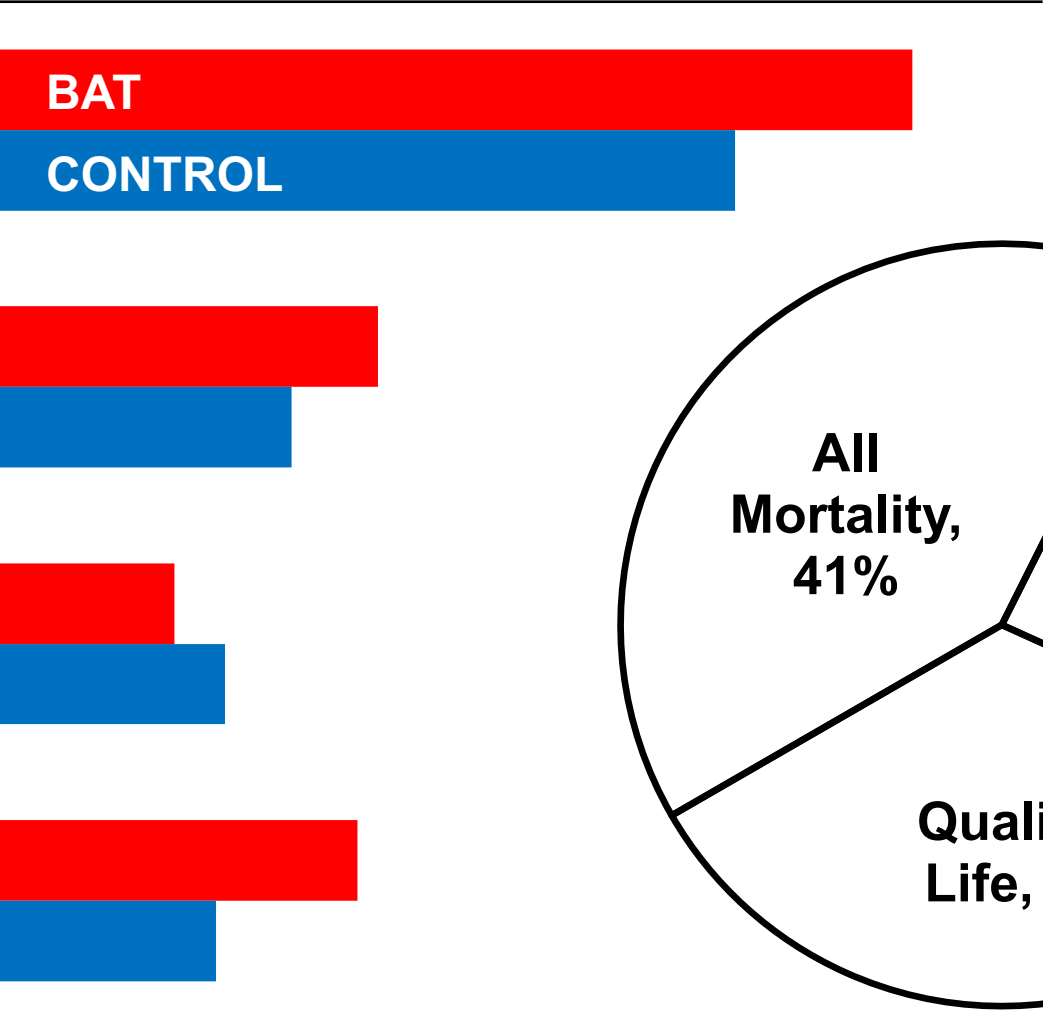


\* Sensitivity Test (All time M&M + 24 Month QOL) Win Ratio = 1.34 (95% CI 1.07, 1.68); nominal p=0.01

# Sensitivity Analysis – All-Cause Mortality Win Ratio

Total Wins 0 5000 10000 15000

**BAT**  
**CONTROL**

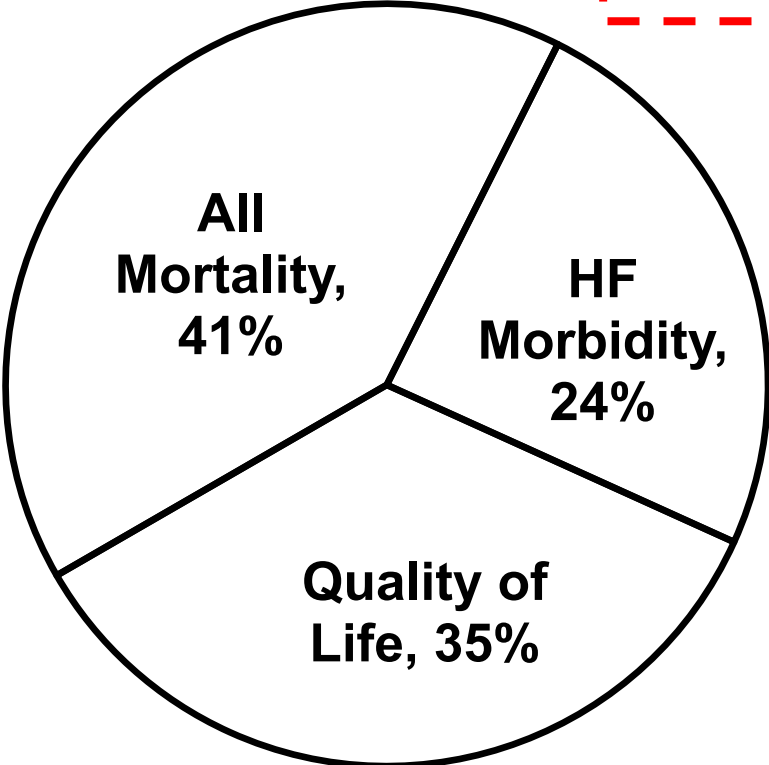


**Win Ratio = 1.27**  
**(1.02, 1.59)**  
***nominal p-value = 0.04***

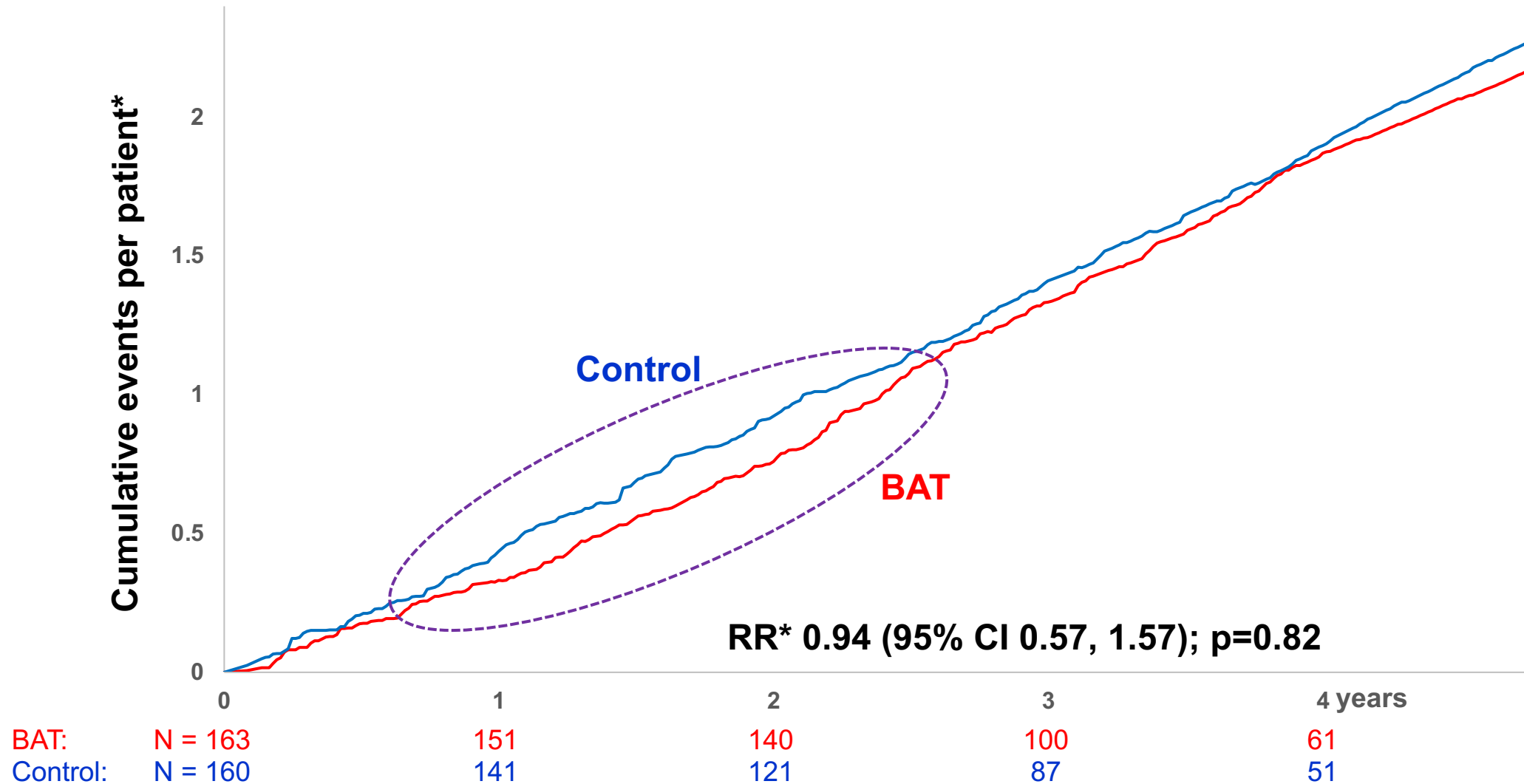
All Mortality

HF Morbidity

Quality of Life



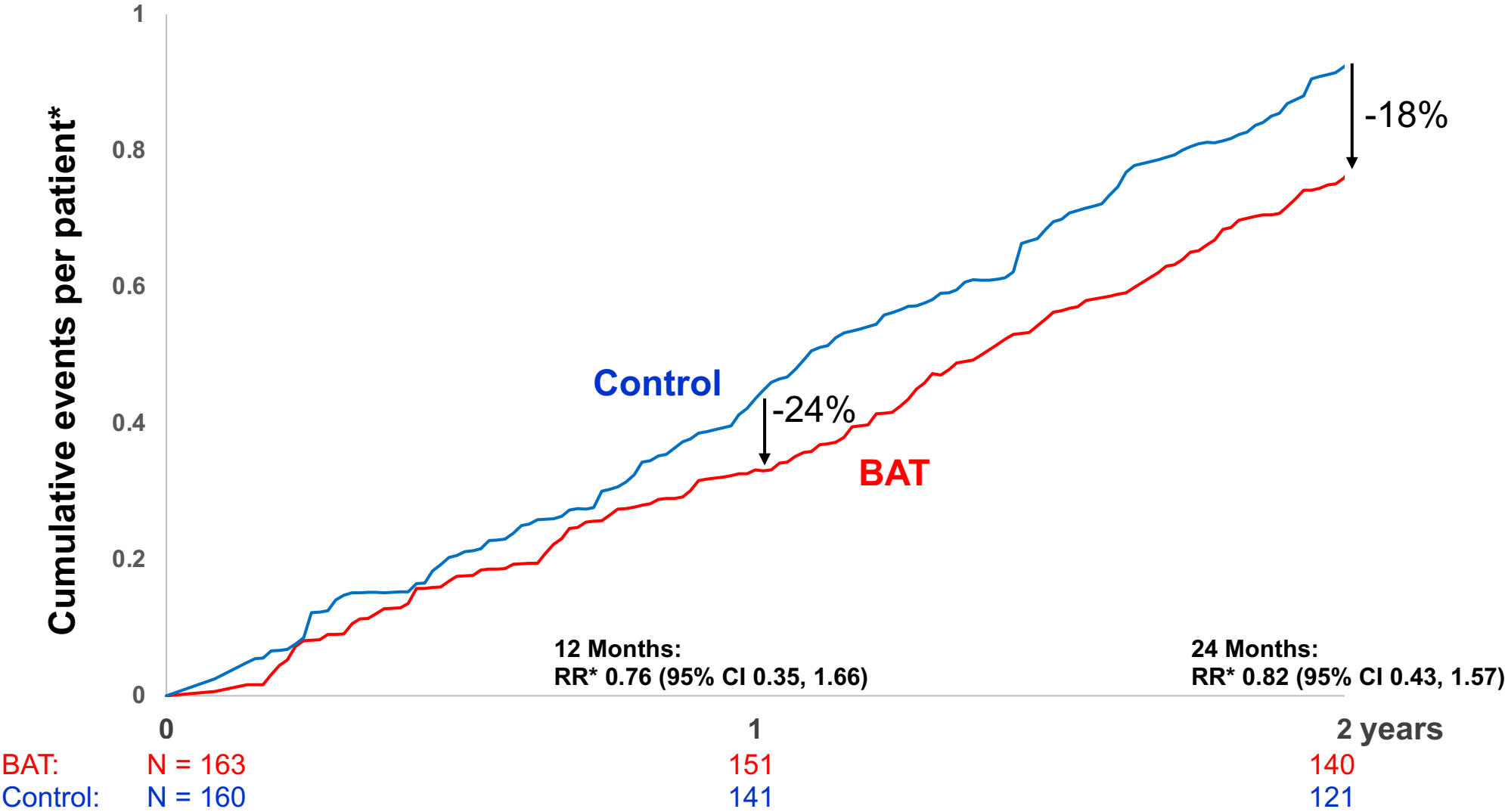
# Primary Composite Endpoint: CV Mortality and HF Morbidity



**No statistically significant difference between BAT and Control**

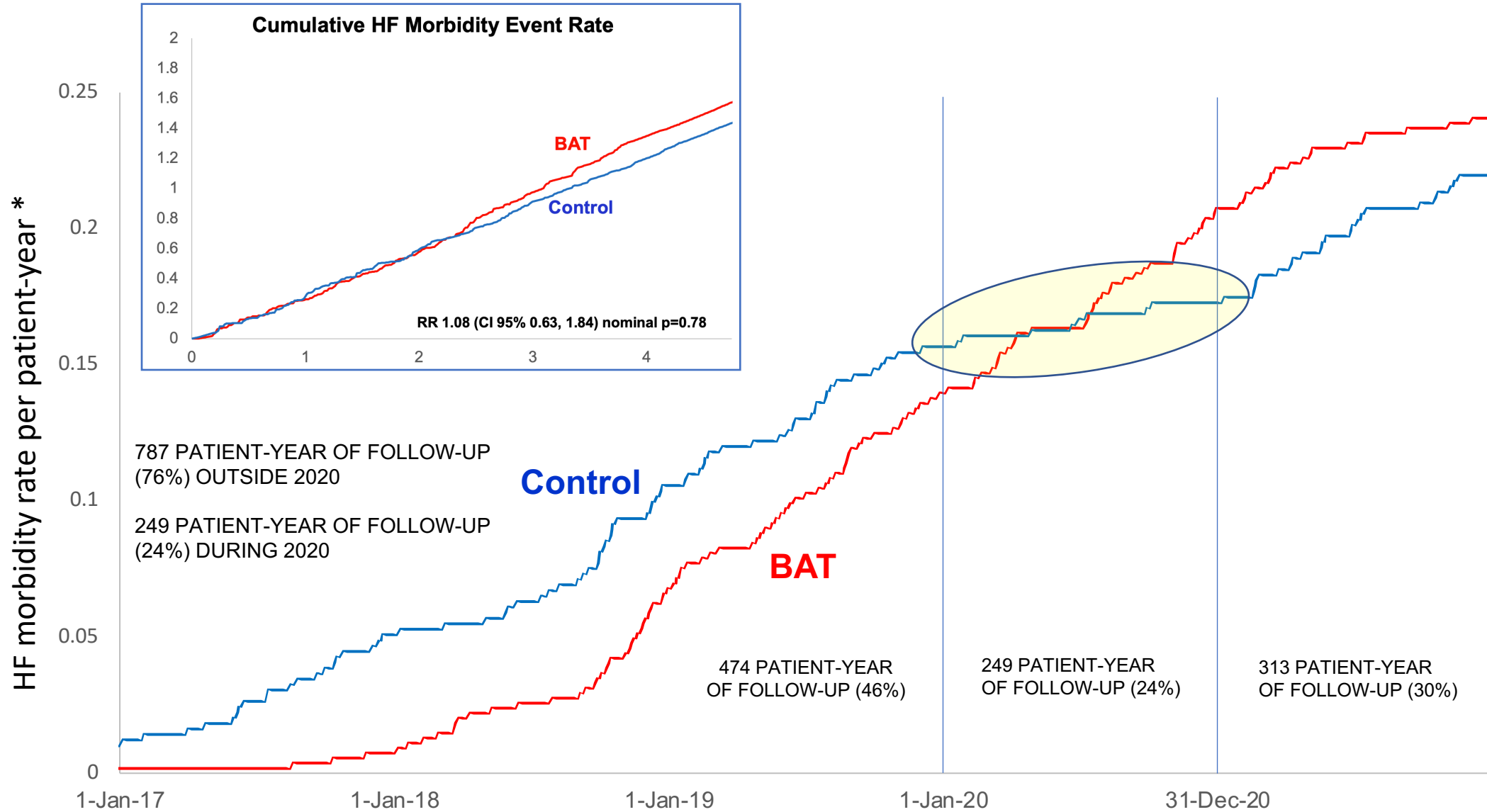
\* Cumulative events per patient and rate ratio (RR) of treatment / control and 95% confidence interval estimated by negative binomial method

# Primary Composite Endpoint at 12 and 24 Months



\* Cumulative events per patient and rate ratio (RR) of treatment / control and 95% confidence interval estimated by negative binomial method

# Impact of COVID-19 Pandemic on HF Morbidity



\*Normalized by total patient-years of follow-up per arm (BAT: 544 patient-years, Control: 492 patient-years)

# Potential Confounder: Impact of COVID Pandemic

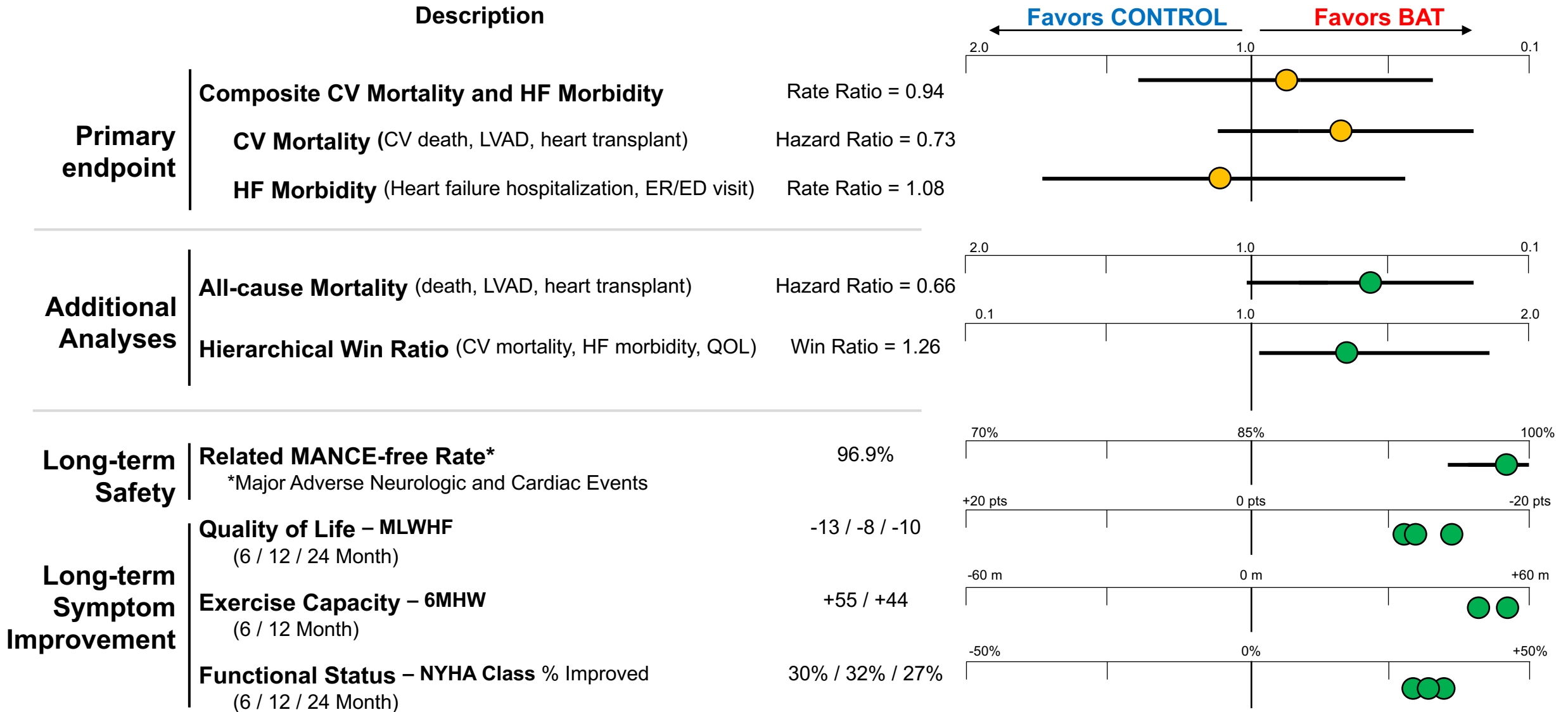
## Heart Failure Morbidity

Time Period	BAT †	Control†
2020	0.28	0.07
2016, 2017, 2018, 2019, 2021, 2022	0.26	0.29

† Number of hospitalizations or emergency department visits for heart failure per patient-year of follow-up

- COVID definitely impacted the results of the study.
- The COVID impact was differentially expressed more in the control group than in the BAT group.
- Why COVID has these differential effects has not been thoroughly investigated yet.
- Whether and to what extent COVID acted to limit our ability to identify an effect of BAT on the HF Morbidity awaits further analysis.

# BeAT-HF Summary of Key Evidence



**Totally of Data Favors BAT**



# Conclusion

**Totality of evidence indicates that BAT is a safe, effective and durable treatment for patients with heart failure with reduced ejection fraction**

# Key takeaways

- Barostim is currently FDA-approved for the improvement of heart failure symptoms based on the pre-market phase of BeAT-HF at 6 months.
- The post-market phase of BeAT-HF confirmed the long-term durability of safety and symptomatic improvements, and the sustainability of the extent of the improvements.
- The reduction of all-cause death, LVAD and heart transplant is meaningful (34% reduction, nominal p-value 0.054).
- The pre-specified hierarchical composite endpoint was well balanced, and demonstrated meaningful benefit (Win ratio = 1.26, nominal p-value=0.04), stable over multiple sensitivity analyses



# Next steps

- One or more manuscripts will be written by the executive steering committee for submission to peer-reviewed journals
- The PMA Clinical report is being prepared by CVRx to be submitted to FDA, to seek an expansion of the labeling, commensurate with the recommendation of the Executive Steering Committee of BeAT-HF. We agree with the committee that the totality of evidence supports the use of Barostim as a Treatment for heart failure

# Questions?

